MAZAGON DOCK SHIPBUILDERS LIMITED
माझगांव डॉक शिपबिल्डर्स लिमिटेड
“EXPRESSION OF INTEREST” (EOI)
Ref. no : OTS/PS/EY/PLNG/EOI/Floating Dry Dock
Subject: Turnkey project for submarine transfer, load out and launching using floating dry dock.

NOTICE INVITING EXPRESSION OF INTEREST (EOI)
FROM REPUTED VENDORS FOR EXECUTING THE TURNKEY PROJECT FOR SUBMARINE TRANSFER, LOAD OUT & LAUNCHING USING FLOATING DRY DOCK.

1. EOI Ref. No. : OTS/PS/EY/PLNG/EOI/Floating Dry Dock
2. Date of Issue of EOI : 23-April-2019
3. Last date for Submission of EOI : 15:00 hrs on 28-May-2019
SUB: INVITATION OF “EXPRESSION OF INTEREST” (EOI) to hire reputed/capable Firms for executing turnkey project for submarine transfer, load out and launching using floating dry dock.

MAZAGON DOCK SHIPBUILDERS LIMITED (MDL) INVITES SEALED EXPRESSION OF INTEREST (EOI) FROM REPUTED VENDORS FOR EXECUTING TURNKEY PROJECT FOR SUBMARINE TRANSFER, LOAD OUT AND LAUNCHING USING FLOATING DRY DOCK.”

1. **OBJECTIVES, CONSTRAINT & PURPOSE of work for which EOI is invited:**

   The detailed technical scope of work of the EOI along with its **objectives, constraint & purpose** is enclosed as Annexure-1.

   **IMPORTANT:** In case of any **deviation/suggestion for Scope of work**, the same shall be furnished along with offer.

2. **Pre-Qualification Criterion:**

   a) Bidder should have executed similar jobs (Launching of Ship/Submarine/Offshore platform using floating dry dock) in past fifteen years.

   b) Bidder & its intermediary should be an ISO 9001:2008 compliant organization.

2(a). **Experience & Documents:**

   Vendors must submit the following documents along with their offer:

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<thead>
<tr>
<th>EOI No:</th>
<th>OTS/PS/EY/PLNG/EOI/Floating Dry Dock</th>
</tr>
</thead>
<tbody>
<tr>
<td>EOI date:</td>
<td>23/04/2019</td>
</tr>
<tr>
<td>CLOSING DATE:</td>
<td>1500 hrs on 28/05/2019</td>
</tr>
<tr>
<td>OPENING DATE:</td>
<td>1530 hrs on 29/05/2019</td>
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</tbody>
</table>
Subject: Turnkey project for submarine transfer, load out and launching using floating dry dock.

(i) Firm should submit Relevant work order of any similar nature type / any value.

(ii) Vendor’s detail company Profile and valid Shop & Establishment registration certificate/Equivalent.

(iii) List of equipment held by them with model / year / working status along with details of their facilities and personnel with designation, qualification and experience to determine their capabilities.

(iv) Vendor shall upload the audited balance sheet for the last three years ending 31st March 2018 (i.e. for FY 2015-16, 2016-17 & 2017-18).

(v) Any other documents considered relevant for the subject item.

Note: The EOI must be complete in all respect leaving no scope for ambiguity. It is in the interest of the vendors to submit complete and comprehensive proposal leaving no scope for MDL to raise any further questionnaires. MDL may evaluate the vendor on the basis of document submitted in the first instance in order to adhere with project schedule requirements.

3. TERMS & CONDITIONS OF EOI: Participating firms shall indicate acceptance of terms & conditions of EOI as given below:

3.1 CONFIDENTIALITY:
All the information provided to the vendors shall be treated as confidential and should not be disclosed in any manner to any unauthorized person under any circumstances.

3.2 VISITS TO VENDOR’s PREMISES:
MDL may undertake visit to the premises/workshop of the participated vendors for verifying the facilities, to assess the capability and demonstration (if required).

3.3 STATUTORY REQUIREMENT, OFFICIAL SECRET ACT, SAFETY AND SECURITY RULES
In the event of placement of Order, contractor shall also abide to all statutory requirements, Official Secrets Act 1923, Security and Safety Rules. The documents are available on MDL website.

3.4 SUBMISSION OF EOI:
3.4.1 EOI complete in all respect with all supporting documents in a Envelope securely closed (Sealed), Scribed with EOI No, Due Date, Time, and firm’s name addressed to General Manager (OTS), Outsourcing Dept., should be deposited on or before 28/05/2019 at 1500 hours, in the Tender Box of Outsourcing Department, Sixth Floor, Service Block, Dockyard Road, and Mumbai 400010. Firm should submit only their Techno –Commercial Bid. No price bid shall be
3.5 OPENING OF EOI:
The EOI received will be opened on the due date at the declared time or next working day if closing date happens to be holiday declared by MDL. Participated firms, who wish to remain present during the EOI opening, should nominate on their company’s letterhead the name and designation of one person authorized to remain present at the time of opening the EOI and send this letter so as to reach the undersigned at least one working day prior to closing date of the EOI.

4 Expression of Interest & Selection of Vendors:
4.1 At any time prior to deadlines for submission of proposals, MDL may for any reason, modify the EOI document. All such amendment shall become part of the EOI and same will be notified on Company’s website. The respondents are required to have a watch on Company’s website for any such amendment.

4.2 Technical offers submitted against expression of interest shall be evaluated by MDL user in line with preset requirements as stated in the technical documents/EOI. MDL team may further visit to Vendor’s premises to ascertain the capability and capacity required to undertake the task. MDL team thereafter shall shortlist the suitable Vendors based on the total assessment. Decision of MDL with regards to short listing of Vendors shall be final.

4.3 MDL reserves the right to accept or reject any or all applications without assigning any reasons whatsoever.

5 Disclaimer:
5.1 All information contained in this, Expression of Interest (EOI) subsequently provided/clarified is in good interest and faith. This is not an agreement and is not an offer or invitation to enter into an agreement of any kind with any party.

5.2 MDL reserves the right not to respond, to questions raised or provide clarification sought, in its sole discretion, if it considers that it would be inappropriate to do so. Nothing in this section shall be taken or read as compelling on the part of MDL requiring to respond to any question or to provide any clarification.

5.3 Each Vendor/contractor should conduct its own investigation and analysis & should check the accuracy, reliability and completeness of the information in this Expression of Interest. Applicants should make their own independent investigation in relation to any additional information that may be required.

5.4 This EOI does not create a tender process. This EOI is not an invitation for bids. Based on the EOI responses, MDL may Short-List the parties who meet the qualifying criteria as explain in qualification criteria & as per Para 2. Based on which MDL may float a limited tender on the short-listed parties.

5.5 MDL reserves the right to:-
Ref. no : OTS/PS/EY/PLNG/EOI/Floating Dry Dock

Subject: Turnkey project for submarine transfer, load out and launching using floating dry dock.

i. Reject any EOI, whether or not complete and whether or not it contains all the required information;

ii. Require clarification of EOI; request additional information on EOI: May Hold Interactive session at MDL whereby the Scope of Work (SoW) and the commercial terms and conditions for the EOI will be clarified/discussed with the prospective Firm(s) who intend to positively respond to the EOI.

iii. Reject EOI without any obligation, or any compensation or reimbursement to the respondents’

i. Modify the terms and conditions of the EOI and subsequent processes,

ii. MDL may in its sole and absolute discretion, independently verify any information in any submission.

iii. Mere participation and qualification in EOI will not automatically mean that such respondents are considered qualified.

6 Cost of Bidding:

The prospective vendors shall bear all costs associated with the preparation or delivery of its EOI, participating in discussions etc. including costs and expenses related with visits to MDL’s office and the site(s). MDL will in no case be responsible or liable for those costs and expenses regardless of the outcome of the bidding process.

7 CONTACT PERSON:

(i) For any technical clarification and visiting the site, you are requested to contact Ajit Kumar Daggaonkar / अिजतक ु मार अिजतक ु मार अिजतक ु मार अिजतक ु मार डगांवकर डगांवकर डगांवकर डगांवकर (Chief Manager–Plg-EY), Phone No is 022-2376 3603, email id: akgdagaonkar@mazdock.com

(ii) For any commercial details/queries, firms may contact Mr. Harendra Goyal (Chief Manager - OTS) on 022-2376-3351 e mail id: hgoyal@mazadock.com or Mr. S T Paul, AGM (OTS) on the telephone no.: - 022- 2376 3080.

8 PUBLIC GRIEVANCE CELL:

A Public Grievance Cell headed by Shri.S.D.Kajawe, General Manager (F-P&S) has been set up in the Company. Members of public having complaints or grievances are advised to contact him on Wednesday between 10.00 hours and 12.30 hours in his office on Third Floor, Mazdock House Building, or send their complaints / grievances to him in writing for redressal. Contact Telephone No is 23782338. Interested firms are requested to submit their Expression of Interest (EOI) on or before the due date & time.

Thanking you,

For MAZAGON DOCK SHIPBUILDERS LIMITED,

Annexure enclosed herewith:

1) Annexure 1 :-Technical Scope of work of EOI ref no PLG/SCR/FDD/Rev 0 dated 20.03.2019.
2) Annexure 2:- General Information of the Vendor
3) Annexure 3:- Details of Work and Services of Similar Nature
4) Annexure 4:- Details of Work and Services of Similar Nature (Concurrent Commitments)
5) Annexure 5:- Annual Turnover Details
6) Annexure 6:- Organization Chart
7) Annexure 7:- Details of Suggestion/Deviation to SOW/EOI
8) Annexure 8: EOI AF (Expression of Interest) ACCEPTANCE FORMAT
9) Annexure 9:- Check List.
ANNEXURE – 1 (SCOPE OF WORK)

EXPRESSION OF INTEREST FOR TURNKEY PROJECT FOR SUBMARINE TRANSFER, LOAD OUT AND LAUNCHING USING FLOATING DRY DOCK

OBJECTIVES

1. Identification of suitable vendor base who can provide services for turnkey transfer, load out and launching of submarine using floating dry dock

CONSTRAINTS

2. Non availability of floating dry dock for launching submarine will affect future projects at Alcock Yard in MDL

INTRODUCTION:

3. Mazagon Dock Shipbuilders Ltd. (MDL) is currently setting up a Submarine Launch Facility at Alcock Yard, adjacent to the Submarine Section Assembly Workshop. MDL envisages that the Submarine will be built inside the Workshop and then using SPMTs, transferred from the Workshop to the jetty, where it will be rolled on to a Floating Dry-dock. After removal of SPMTs, the submarine will then be separated/undocked from the Floating Dry-dock. This separation/undocking of the Submarine is to take place at Naval Anchorage or any other suitable site inside Mumbai harbour having adequate depth for separation/undocking. MDL also expects to undertake repair/refit of Submarines due to which the floating Dry-dock should be capable of Loading/Docking of Submarines from suitable locations inside Mumbai harbour, brought to Alcock Yard and Rolled off onto the jetty using SPMTs.

4. MDL intends to hire firms capable of executing the turnkey project of Transfer, Load Out and Launching of Submarines using Floating Dry-dock at Submarine Section Assembly (SSA) Shop, Alcock Yard. This would also include the reverse operation explained above.

PRE-QUALIFICATION CRITERIA FOR BIDDER

5. Bidders should have executed similar jobs (Launching of Ship/Submarine/Offshore platform using floating drydock) in the past fifteen years.

6. Bidder & its intermediary should be an ISO 9001:2008 compliant organization

PRINCIPLE OF OPERATION:

7. Principle of operation for the turnkey project is broadly divided into six key stages:

   a) Transportation of Submarine from location inside the SSA Shop to the Jetty (Figure 1).
Ref: PLG/SCR/FDD/Rev 0

20 Mar'19

b) Transfer of the Submarine from the Jetty on to a Floating Dry-dock (Figure 2).

\[\text{Figure 2}\]

\[\text{Transportation of Floating Dry-dock with Submarine to Naval Anchorage or any other suitable site inside Mumbai harbour having adequate depth for separation/undocking.}\]

d) Separation/undocking of the submarine at the suitable site by submerging the Floating Dry-dock (Figure 3).

\[\text{Figure 3}\]

e) Towing of Submarine to Wet Basin at MDL.
f) Recovery of Floating Dry-dock from submerged condition.

8. Transportation of Floating Dry-dock to MDL Alcock Yard Jetty and from the Site of separation/undocking is part of operational stages.

**SUBCONTRACTOR SCOPE:**

9. Subcontractor has to undertake the entire operation on turnkey basis as outlined in Principle of Operation above.

10. Technical Calculations/Analysis for the entire operation is in the scope of the Subcontractor. Key technical analyses are:

- a) Evaluation & selection of SPMT (right type and adequate size, capacity and quantity)
- b) Evaluation & selection of Floating Dry-dock (right size and adequate deck loading capacity, ballasting and mooring capability).
- c) Load Out calculations for transfer of submarine from jetty onto floating dry-dock.
- d) Identification & depth soundings of the suitable location in Mumbai Harbour for separation/undocking of Submarine.
- e) Separation/Undocking calculation including stability, structural adequacy, blasting/de-ballasting calculations for the Floating Dry-dock at suitable location.
- f) Mooring and Towing Calculations.
Ref: PLG/SCR/FDD/Rev 0  
20 Mar'19

11. All necessary Drawings, Plans and Calculation booklets for the entire operation are to be prepared by the Subcontractor.

12. Subcontractor is to obtain approval for the scheme of operation, all drawings, plans and calculation booklets from a third party Marine Warranty Service providers of international repute such DNV-GL, Lloyd's Register of Shipping (LR), Indian Register of Shipping (IRS) etc.

13. All necessary equipment such as Floating Dry-dock (with Ballasting & Mooring arrangement), SPMT, Ramps between jetty and Floating Dry-dock, Securing Accessories, Tugs for towing etc. necessary for the turnkey operation is to be provided by the subcontractor.
   a. Transportation of Assets / Equipment to and from MDL required for the operation is the responsibility of Subcontractor.
   b. Subcontractor is to obtain all necessary statutory clearances for the operation at Alcock Yard and at the chosen site of separation/undocking before commencement of the operation.

MDL SCOPE:

14. MDL will provide the Subcontractor with civil infrastructure such as hard stand & jetty (with fenders & bollards) adequate in capacity to undertake the transfer & Ro-Ro operation onto the floating Dry-dock.
   a. MDL will provide the Submarine on support beams capable of lifting the entire submarine using the SPMT.
   b. MDL will provide Technical Information such as Weight & Centre of Gravity of Submarine with Support Beams to undertake this operation. MDL will also provide arrangements drawings for Submarine on Support Beams & weight distribution of the submarine.

QUALITY ASSURANCE:

15. Subcontractor & its intermediary should be an ISO 9001:2008 compliant organization with up to date certification.

16. MDL will review and approve the Design Drawings & Calculation approved by third party Marine Warranty Service providers for the entire operation.

SELECTION OF BIDDERS:

17. Shortlisted bidders may be issued limited tender enquiry subjected to approval by competent authority.

TECHNICAL INFORMATION FOR THE OPERATION

a) Length of Submarine = 60 to 100 m.
b) Diameter of Submarine = 6 to 8.5 m.
c) Weight & Surface Displacement of Submarine = 1600 to 4500 tonnes.
d) Jetty Height at Alcock Yard = +6.0 MCD.
e) For Tide Level at Alcock Yard, refer Tide Table for the Port of Mumbai (APOLLO BANDAR).

Note – MDL reserves the right to alter scope of work as per the actual requirement.
ANNEXURE – 2

GENERAL INFORMATION OF THE VENDOR

Note:- Separate Sheets may be used wherever necessary.

1. Name & Address of the Vendor.
2. Name & Designation of the concerned officer to whom all reference shall be made.
3. Fax nos.:
4. Phone Nos. / Mobile Nos.:
5. E-mail ID.:
6. Chief of the Organization:
   E-mail ID:
   Telephone:
7. Total No. of Employee /Manpower Strength:
8. Type of the Organization (Public Sector/ Limited/ Private Limited/ Partnership/
   Proprietary/ Society/ Any other).
9. No. of Offices/Centers (Enclose the list):
10. Vendor’s Proposal No. & Date:
11. Particulars of past experience of similar works furnished:
12. Any other information that Vendor may like to give in order to highlight his bid:
13. Name & address of local representative, if any.

Place:          Signature of Party
Date:           Name in Full:
                Designation/Status
                Company Seal:
**ANNEXURE – 3**

**NAME OF THE VENDOR :-**

**DETAILS OF WORKS AND SERVICES OF SIMILAR NATURE DONE BY THE VENDOR (which best illustrate Qualification):**

<table>
<thead>
<tr>
<th>S.No</th>
<th>Name of Company</th>
<th>Description of Work</th>
<th>Value of Work</th>
<th>Period</th>
<th>The work is done directly or through sub contractor</th>
<th>Remarks</th>
</tr>
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<tbody>
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<td></td>
<td></td>
<td>From</td>
<td>To</td>
<td></td>
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</tbody>
</table>

Note: Photocopy of Performance Certificate / Completion Certificate of Owner in support of the work mentioned above is required to be enclosed.

**Note:** Separate Sheets may be used wherever necessary.

SIGNATURE OF THE VENDOR
SEAL OF THE VENDOR
"EXPRESSION OF INTEREST" (EOI)
Ref. no : OTS/PS/EY/PLNG/EOI/Floating Dry Dock
Subject: Turnkey project for submarine transfer, load out and launching using floating dry dock.

ANNEXURE – 4

NAME OF THE VENDOR:

CONCURRENT COMMITMENTS FROM CLIENT (IF ANY).

<table>
<thead>
<tr>
<th>Sr No.</th>
<th>Full postal address of client &amp; name of officer-in-charge with contact details</th>
<th>Description of the work done</th>
<th>Value of contract</th>
<th>Date of Commencement of work</th>
<th>Scheduled/Revised completion period</th>
<th>% age completion as on date</th>
<th>Expected date of completion</th>
<th>Remarks</th>
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</table>

Note : Separate sheets may be used wherever necessary.

SIGNATURE OF THE VENDOR
SEAL OF THE VENDOR
ANNEXURE – 5

NAME OF THE VENDOR:

ANNUAL TURNOVER STATEMENT:

The Vendor shall indicate herein his annual turnover during preceding 3 years based on the audited balance sheet / profit & loss account statement.

<table>
<thead>
<tr>
<th>FINANCIAL YEAR</th>
<th>ANNUAL TURNOVER (Rs.)</th>
<th>NET WORTH (Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-16</td>
<td></td>
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<td>2016-17</td>
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<td>2017-18</td>
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Note:

1. Copies of audited balance sheets with profit and loss account of 3 years shall be submitted along with the Technical bid in support of above entries.
2. Vendor shall work out Net Worth on the following basis:
   
   Net Worth : Reserve + Capital + Accumulated loss.

Note : Separate sheet / credentials may be used/ enclosed wherever necessary.
ANNEXURE – 6

NAME OF THE VENDOR:

ORGANISATION CHART SHOWING NO. OF QUALIFIED ENGINEERS & SUPERVISORY PERSONNEL ETC. IN THE EMPLOYMENT OF CONTRACTOR & TO BE EMPLOYED.

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Class of manpower/engineer/supervisor</th>
<th>Details of personnel to be deployed on this work</th>
<th>NO.</th>
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<tr>
<td></td>
<td>Available with Contractor</td>
<td>To be employed</td>
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</table>

**Note:** Names and short resume of their qualification & experience may also be given for key personnel in the prescribed format at Annexure – 6.

The tentative chart of your site organization as above furnished by you shall be subject to variation to suit the Repair / Maintenance / Operation Programmed requirement and as directed by Owner / Engineer-in-charge.

**Note:** Separate sheet / credentials may be used/ enclosed wherever necessary.

SIGNATURE OF THE VENDOR

SEAL OF THE VENDOR
ANNEXURE – 7

NAME OF THE VENDOR:

Details of Suggestion/Proposal /Deviation for MDL’s SOW no. OTS/PS/EY/PLNG/EOI/Floating Pontoon/Rev 02, if any.

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Page No.</th>
<th>Description</th>
<th>Remarks / Reasons/ Alternatives</th>
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**Note**: Separate sheet / credentials may be used/ enclosed wherever necessary.

**SIGNATURE OF THE VENDOR**

**SEAL OF THE VENDOR**
ANNEXURE –8

EOI AF (Expression of Interest ENQUIRY ) ACCEPTANCE FORMAT:

To,

MAZAGON DOCK SHIPBUILDERS LIMITED

OUTSOURCING DEPARTMENT.

<table>
<thead>
<tr>
<th>EOI CLAUSE No.</th>
<th>VENDOR’S REMARK</th>
<th>EOI CLAUSE No.</th>
<th>VENDOR’S REMARK</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>ACC. / DEV.</td>
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<td>ACC. / DEV.</td>
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<td>1</td>
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</table>

COMPANY’S NAME & ADDRESS:

_____________________________         SIGNATURE:

DATE:

_____________________________      NAME:

_____________________________        VENDOR’S COMPANY SEAL:

NOTE:

1. Vendor(s) should carefully read the Terms & Conditions of the Expression of Interest Form (EOIF) prior to filling up this acceptance format.
2. This format should be properly filled, signed and Vendor shall upload the scanned copy of the same online.
3. Vendor(s) should indicate “ACC” for Accepted, “DEV” for Deviation Taken for each clause number in the above table.
4. Vendors(s) to attach Separate Sheet indicating all relevant details such as Number & description of the Clause, Reasons for Deviation and Alternative suggested for any deviations taken by them.

5. Clause numbers shown in the above format also includes the sub-clauses under these clauses.

ANNEXURE – 9

CHECK LIST

Please Note:-

To help you prepare the best application possible, all items below need to be considered and ticked off. This will also assist us with assessment of your application.

During EOI submission, please keep this page after the cover page.

Have you checked and enclosed:-

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<tr>
<th>Sr No.</th>
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<tbody>
<tr>
<td>1</td>
<td>Company Letter Head</td>
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<tr>
<td>2</td>
<td>Photo-copies of Credentials/Supporting documentary evidence – Technical Qualifying Criteria.</td>
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<tr>
<td>3</td>
<td>GST details.</td>
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<td>4</td>
<td>Photo-copies of PAN</td>
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<tr>
<td>5</td>
<td>Annexure – 1(Scope of Work)</td>
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<td>6</td>
<td>Annexure – 2</td>
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<td>Annexure – 3</td>
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<td>13</td>
<td>Annexure – 9</td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>Final Envelop containing all the above</td>
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