



**REQUEST FOR EXPRESSION OF INTEREST (REOI)  
FOR  
PARTICIPATION IN DESIGN OR DESIGN & SUPPORT FOR  
MANUFACTURING OF SELF ELEVATING PLATFORM**

4<sup>th</sup> Floor, Reclamation Building  
Planning Department – East Yard  
**MAZAGON DOCK SHIPBUILDERS LIMITED**  
(Formerly known as Mazagon Dock Ltd.)  
CIN: U35100MH1934GOI002079  
Ministry of Defense  
(A Government of India Undertaking)  
Dockyard Road, Mazgaon, Mumbai 400010. India.  
ISO 9001:2015 Certified (Shipbuilding Division/Submarine Division)  
Website: [www.mazagondock.in](http://www.mazagondock.in)  
Tel No.:022-2376-3596/3591

September, 2020

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## 1. TEXT OF ADVERTISEMENT

MAZAGON DOCK SHIPBUILDERS LIMITED  
Dockyard Road, Mumbai-400010  
Maharashtra, India

### INVITATION FOR EXPRESSION OF INTEREST

Mazagon Dock Shipbuilders Limited Invites Expression of Interest (EOI) from OEMs/Indian firms having collaboration with Foreign OEM for design or Design & support for manufacturing of Self Elevating Platform.

The EOI Document containing the details of pre-qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website [www.mazagondock.in](http://www.mazagondock.in).

Further details, if any, may be obtained through contacting on following emails/Telephone No.

subhendusingh@mazdock.com/atulkverma@mazdock.com

Tel No.: 022 - 23763596

Fax No.: 022 - 23724932

Last date for submission of EOI is 21st October, 2020 up to 1500 hrs, IST.

Sealed envelope marked to the hereunder mentioned address, containing EOI may be submitted mentioning “**DESIGN OR DESIGN & SUPPORT FOR MANUFACTURING OF SELF ELEVATING PLATFORM**” on the top cover:

“Mr. Subhendu Kumar Singh, Manager

4<sup>th</sup> Floor, Reclamation Building

Planning-EY

Mazagon Dock Shipbuilders Limited

Dockyard Road, Mumbai-400010

India”

Applicants meeting the qualification criteria may be invited for presentation through VC/TC before the selection committee of MDL.

Yours faithfully,  
For Mazagon Dock Shipbuilders Limited,

S.K. Singh  
HOD (Planning-EY)

Note: MDL reserves the right to cancel this request for EoI and/or invite afresh with or without amendments, without liability or any obligation for such request for EoI and without assigning any reason. Information provided at this stage is indicative and MDL reserves the right to amend/add further details in the EoI.

**2. LETTER OF INVITATION**

Mazgaon Dock Shipbuilders Limited  
 Dockyard Road, Mumbai-400010  
 Maharashtra, India

Dear Sir/Madam,

Mazgaon Dock Shipbuilders Limited invites sealed Expression of Interest (EOI) via post/Email from OEMs/Indian firms having collaboration with foreign OEM for Participating in Design or Design & support for manufacturing of Self Elevating Platform (SEP).

The EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and method of evaluation etc. is enclosed.

The EOI Document is also available on the MDL website [www.mazagondock.in](http://www.mazagondock.in).

You may submit your responses in sealed envelopes or/and in prescribed format to hereunder mentioned address latest by 21st October, 2020 up to 1500 hrs, IST.

“Mr. Subhendu Kumar Singh, Manager  
 4<sup>th</sup> Floor, Reclamation Building  
 Planning-EY  
 Mazagon Dock Shipbuilders Limited  
 Dockyard Road, Mumbai-400010  
 India”

Queries if any may be referred via mail/TC on Telephone No. 022-2376-3596/3591 or at E-mail: [subhendusingh@mazdock.com](mailto:subhendusingh@mazdock.com).

S. No.	Critical Dates	Date	Time
01	Publishing Date	28.09.2020	
02	Document Download Start Date	29.09.2020	
03	Bid Submission Start Date	29.09.2020	
04	Bid Submission End Date	21.10.2020	15:00Hrs. IST
05	Bid Opening Date	21.10.2020	15:15Hrs. IST

Yours faithfully,

S.K.Singh  
HOD (Planning-EY)  
For Mazagon Dock Shipbuilders Limited

Encl.: EOI Document.

### **3. Introduction:**

**3.1** Mazagon Dock Shipbuilders Limited (MDL) is a premier Shipbuilding Yard in India, located in Mumbai, under the Administrative control of Department of Defence Production, Ministry of Defence, Government of India.

**3.2** MDL has state of the art infrastructure, expertise & requisite technology for new submarine construction, submarine refit & Warship new construction and repair.

### **4. Aims & Objectives:**

The objective of the EOI is to invite OEMs/Indian firms having collaboration with foreign OEM to Participate in Design or Design & Support for manufacturing of Self Elevating Platform (SEP). SEP is intended to be used for facilitating the launching and dry-docking of submarine and warships.

### **5. Scope:**

**5.1** SEP is intended to be used for facilitating the launching and dry-docking of submarine and warships.

**5.2** Broad specification & required features of the SEP are placed as FORMAT-6 which is required to be filled by firm and submit along with the proposal.

**5.3** SEP envisaged here will be constructed on work share basis with the utilization of each other's resources.

**5.4** The OEMs/ Indian firms having collaboration with foreign OEM interested to build SEP on ToT basis will be given preference.

### **6. Methodology:**

The qualified firms of this EOI shall be short listed accordingly and a Non-Disclosure Agreement (NDA) shall be signed between MDL and each of these parties regarding the confidentiality of Techno Commercial Aspects. Other terms and conditions will be discussed & finalized with the shortlisted firms. Subsequently, tender will be issued only to these shortlisted firms through Limited Tender Enquiry (LTE). Shortlisting of firms will be done as per MDL procurement procedure based on prequalification (technical, commercial and financial) documents submitted by firm & this will be binding on bidders.

### **7. Pre-Qualification Criteria:**

Following will be the minimum pre-qualification criteria. Each eligible OEMs/Indian firms having collaboration with foreign OEM should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

S. No.	Prequalification Criteria	Firms to respond in formats specified as under
<b>a. Technical Qualification</b>		
1.	Bidders Company Profile.	FORMAT-2
2.	List of infrastructure/equipment held by them along with details of their manufacturing facilities.	On firm's own format
3.	Details and personnel (Project Management Team) with designation, qualification and experience to determine their capabilities.	FORMAT-3
4.	Bidder to submit relevant documents for the similar project / work performed during last 03 years	FORMAT-4
5.	Bidder to submit a declaration on its letter head stating that firm is not under any litigation and under any notice of ineligibility issued by Govt. of India/State Govt./ Public Sector Undertakings etc.	On firm's letter head
6.	ISO 9001:2015 certificate or any other statutory certificates for design or design & construction of SEP	Original certificate Copy
7.	Tentative required Technical specification of Vessel	FORMAT-6
<b>b. Financial Qualification</b>		

1.	Shall have Avg Annual turnover of <b><u>Rs. 30 Cr (min)</u></b> during the last three years to participate in this EOI.	On Firm's letter head
2.	The Bidder shall enclose with its Proposal as per FORMAT-5, certificate issued by Chartered Accountant with their seal and signature, stating the firms net worth & turnover during the past three years.  Or The firm will furnish preceding three years Audited balance sheet signed by Chartered accountant.	FORMAT-5 Or Preceding 3 years audited balance sheet signed by CA.

### 8. Instruction to Bidders Responding to EOI:

- a) MDL reserves the right to modify, expand, restrict, scrap this proposal or reject any Expression of Interest without assigning any reason thereof.
- b) MDL reserves the right to make inquiries with any of the clients listed by the bidders in their previous experience record. Further MDL may ask the firm to make presentation to understand the capability of the firm w.r.t project planning, capability, experience, approach methodology etc.
- c) The interested parties may visit MDL facilities at Mumbai and Nhava to assess the workplace and get first-hand information regarding the infrastructure.
- d) The bathymetry chart and other related/relevant documents may be provided to conduct the feasibility study for operation and utilization of SEP in the nearby sea area of MDL.
- e) It may be noted that MDL will not reimburse any cost incurred by the bidders towards the preparation and submission of the EOI.
- f) The proposal and all associated correspondence shall be in English.
- g) MDL reserves the right to visit the work facility of bidders to verify the adequacy of specialised work being undertaken vis-a-vis the infrastructure available. In the absence of adequate infrastructure facilities, the offer submitted is liable for rejection and hence will not be considered for prequalification.

### 9. Bid Rejection Criteria:



- a) MDL may at its sole discretion and at any time during the evaluation of proposal, disqualify any bidder without assigning any reason thereof. Further, the firms will be liable to be rejected if:
- b) Bids received after due date.
- c) Bidder's failure to furnish sufficient or complete details for evaluation of the bids within the given period.
- d) Incomplete / misleading / false / ambiguous in the proof of eligibility requirements.
- e) Failed to produce timely clarifications related thereto, when sought.
- f) Bids not meeting pre-qualification criteria mentioned at Para 7 above.
- g) Declared ineligible by the Government of India / State govt. / Public sector undertaking.
- h) Bids with technical requirements and/or terms not acceptable to MDL.
- i) Information relating to the evaluation, clarification and recommendation for pre-qualification shall not be disclosed to bidders or any other persons not officially concerned with such process until the pre-qualification process is completed. Any effort by the bidder to influence MDL prequalification process may result in rejection of his EOI.

#### **10. Response:**

Bidders must ensure that their Bid response is submitted as per the formats attached with this document fulfilling all the pre-qualification criteria as per sr. no.7.

#### **11. Venue & Deadline for submission of proposal**

Proposal, in its complete form in all respects as specified in the EOI, must be submitted to MDL via Mail or by post at the address specified in FORMAT-1. In exceptional circumstances and at its discretion, MDL may extend the deadline for submission of proposals by issuing an amendment to be made available on the MDL website, in which case all rights and obligations of MDL and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

The last date of submission of EOI is 21.10.2020 (15:00 hrs. IST).  
Bid Opening Date & Time is 21.10.2020 (15:15 Hrs. IST).

**12. FORMATS FOR SUBMISSION:**

**FORMAT – 1  
APPLICANT’S EXPRESSION OF INTEREST**

To,

Mr. Subhendu Kumar Singh, Manager  
4<sup>th</sup> Floor, Reclamation Building  
Planning-East Yard  
Mazagon Dock Shipbuilders Limited  
Dockyard Road, Mumbai-400010  
India

Sub: Submission of Expression of Interest to participate in Design or Design & Support for Manufacturing of Self Elevating Platform (SEP).

Dear Sir,

In response to the Invitation for Expressions of Interest (EOI) published on 25.09.2020 for the above purpose, we would like to express interest to collaborate with MDL for subject matter elucidated above. As instructed, we send you the following documents via post and/or email.

1. Organizational Details (Format-2)
2. Project Management Team Professionals details (Format-3)
3. Experience in Related field (Design/Design & Manufacture of Self Elevating Platform, SEP) (Format-4)
4. Financial Capability of the organization (Format-5)
5. Tentative required Technical specification of Vessel (Format-6)
6. Additional information (Format-7)
7. Declaration (Format-8)

Sincerely Yours,

Signature of the applicant  
[Full name of applicant]  
Stamp.....  
Date:

Encl.: As above.

Note: This is to be furnished on the letter head of the organization.

**FORMAT-2**

<b>S.No.</b>	<b>Organizational Details</b>	
<b>1.</b>	Name of Organization	
<b>2.</b>	Main areas of business	
<b>3.</b>	Type of Organization Firm/ Company/ partnership firm registered under the Indian Companies Act, 1956/ the partnership Act, 1932, if applicable	
<b>4.</b>	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies? If yes, details thereof.	
<b>5.</b>	Address of registered office with telephone no. & fax	
<b>6.</b>	Contact details of nodal Person with telephone no. & e-mail ID	

Enclose:

- 1.Copy of Certificate of Incorporation, if applicable
- 2.Copy of Article of Association in respect of 3 above, if applicable
- 3.Undertaking in respect of 4 above on the letter head of organization.

Signature of the applicant

Full name of the applicant

Stamp & Date

**FORMAT-3**

<b>Project Management Team Professionals details</b>					
<b>S.No.</b>	<b>Function</b>	<b>Description</b>	<b>Number of Professionals</b>	<b>Qualification / education</b>	<b>Total Years' Experience</b>
<b>1.</b>					
<b>2.</b>					
<b>3.</b>					
<b>4.</b>					
<b>5.</b>					
<b>6.</b>					

Signature of the applicant

Full name of the applicant

Stamp & Date

**FORMAT-4**

Experience in Related field (Design and/or Manufacture of Self Elevating Platform, SEP)				
S.No.	Items	Number of Assignments during last 5 years	Order Value of each assignment (Enclose copy of each order)	Mention the name of Client/ Organization (Enclosed completion certificates)
1.	Experience of assignments of similar nature			
2.	Experience in carrying out similar assignments for Indian Clients			
3.	Experience in carrying out Similar assignments for Govt. of India.			
4.	Experience in carrying out Similar assignments for International clients.			

Decision of Evaluating Committee in ascertaining “similar nature” and “similar assignment” will be final.

Signature of the applicant

Full name of the applicant

Stamp & Date

**FORMAT-5****FORMAT FOR FINANCIAL CAPABILITY**

Sl. No.	Last three Financial Year	Annual Turnover	Profit after Tax (PAT)	Net worth as at the end of the financial year
1				
2				
3				

To be signed by the Authorized Signatory of the Applicant with Name, Designation, seal and date.

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**Certificate from Chartered Accountant:**

This is to certify that \_\_\_\_\_ (name of the Applicant) has received the payments shown above against the respective years and that the net worth is as computed.

Name of the Authorized Signatory representing Auditing firm:

Designation:

Name of firm (Chartered Accountant):

Signature of the Authorized Signatory:

Seal of Audit firm

**FORMAT-6****Tentative required Technical specification of Vessel**

Bidders are required to specify the tentative required technical specification for Self-Elevating. The SEP envisaged here is intended to be utilized for launching and dry-docking of ships and submarines. MDL expects the collaborators to provide the option of best solution with optimum performance and high range, scope and area of operation. Collaborators may add on additional features for its best performance and can be mentioned in their technical specification.

S.No.	Description	Broader Range of Specification (Firms to specify)	Limiting parameter (Firms to specify)
<b>Platform Physical Characteristic</b>			
01..	Length Overall		
02.	Width Overall		
03.	Height		
04.	Deck Load (Ton/sq.mtr.)		
05.	Spud Legs Diameter		
06.	Spud legs Max. Length		
07	Deck Area		
08.	Is the platform a modular construction		
09.	Is Platform design certified from a classification society?		
<b>Self-Elevating Platform Jacking System</b>			
08	Jacking Type		
09.	Jacking speed (Platform up, platform down, legs down)		
10	Max. payload		
11	Power pack		
12	Jacking capacity (MT/leg)		
13	Free length below hull		
<b>Propulsion and Powering</b>			
15.	Type of propulsion		
16	Type of thrusters, if any		

17.	Specification of powering requirement of the platform for its operation		
18	Specification of control station for operation of the platform		
Operating conditions			
20.	Operating environmental conditions (Temp, current velocity, wave height, wind speed)		
21.	Max. pile length below barge		
22.	Free deck area		
23.	Operating draft		
Mooring system			
24.	Winches (type, length)		
25	Anchors (type, weight)		

**Note:** The firm has to submit the proposal elucidating how this platform may be utilised as a solution for launching and dry-docking operation of large size ship and submarine. In the proposal firm is expected to address the following issues:

- a) Mechanism of the operation of platform for launching and dry-docking operation.
- b) Limiting factors for the operation of the platform for said activity.



**FORMAT – 7**  
**Additional Information**

**1.List all enclosures related to previous sections.**

S.No.	Documents Name	Description	No. of Pages

Signature of the applicant

Full name of the applicant

Stamp & Date

## **FORMAT -8**

### **Declaration**

We hereby confirm that we are interested to collaborate with MDL in area of Design/Design & Manufacturing of Self Elevating platform (SEP).

All the information provided herewith is genuine and accurate.

Authorized Person's Signature.

Name and Designation:

Date of Signature:

Note: The declaration is to be furnished on the letter head of the organization.

