

MAZAGON DOCK SHIPBUILDERS LIMITED*(A Government of India Undertaking — Ministry of Defence)*

Business Development & Contracts Department

NOTICE INVITING PRE-BID ENQUIRY**Pre-Bid Enquiry No. MDL/BD&C/NWJFAC/PBE/2026/01 dated 12 August 2026**

Mazagon Dock Shipbuilders Limited (MDL), a Government of India Undertaking under the Ministry of Defence, invites sealed two-part offers from eligible Indian shipyards — whether as a single entity or as a Joint Venture / Consortium — for selection as MDL's Execution Partner, on a back-to-back basis, for the design, construction, delivery, warranty and through-life support of 31 New Water Jet Fast Attack Craft (NWJFAC) for the Indian Navy. The quantity falling to MDL depends upon its ranking under the RFP's 60:40 split and may be 19 craft, up to 31 craft, or 12 craft, as set out at Section 3.3. Bidders shall quote for every scenario. This Enquiry is issued in connection with MoD RFP No. TM(M)/0025/DSP/31x NWJFAC under the Buy (Indian-IDDm) categorization of DAP-2020.

Nature of Enquiry	Open Pre-Bid Enquiry — single-stage, two-part (Technical Bid and Price Bid) sealed offer, evaluated on Quality and Cost Based Selection (QCBS), Technical 70 : Financial 30. The complete RFP / technical documentation is released to a Bidder on execution of a Non-Disclosure Agreement, against which the Bidder submits its complete two-part offer.
Quantity	Dependent on MDL's ranking under the RFP: Scenario 1 (MDL as L1) — 19 craft, with an Additional Quantity Option of up to 12 further craft; Scenario 2 (MDL as L2) — 12 craft, built to the L1 bidder's common basic design at the price negotiated with L1. Bidders shall quote for all scenarios.
Who may bid	Indian shipyards meeting the statutory, financial and technical qualifying criteria at Section 5, and possessing a PROVEN DESIGN conforming to the requirement of the Indian Navy. Joint Ventures and Consortia are permitted, subject to Section 5.5.
Earnest Money Deposit	₹10,00,000 (Rupees Ten Lakh only), or documentary proof of exemption in an admissible category — see Section 8.4.
Date of Issue	12 August 2026
Execution of NDA & release of RFP documents	On and from 13 August 2026 (on receipt of the signed NDA)
Last Date for Submission of Complete Offer	26 August 2026, 1500 hrs (IST)
Date of Opening of Technical Bids	26 August 2026, 1600 hrs (IST)
Published at	MDL e-Procurement Portal; MDL website (www.mazagondock.in — Tenders); Central Public Procurement Portal; and by direct intimation to known capable yards.
Mode of Submission	In physical (sealed) form and by e-mail. Part I (Technical Bid) and Part II (Price Bid) shall each be submitted as a separate sealed hard copy and, in parallel, by e-mail to the address notified; the Price Bid e-mail file shall be password-protected. The password shall not be submitted with the offer — it is furnished, post-qualification, in two parts to two officials nominated by MDL (Section 8.2).
Enquiry Document	Downloadable free of cost from the above portals. Corrigenda, if any, shall be published on the same portals only; Bidders are advised to check periodically.
Point of Contact	Name: A Couppousamy Designation: AGM (BD&C) Tel: 022-23763354 E-mail: acouppousamy@mazdock.com

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Important: *The complete technical documentation of the platform (the MoD RFP and associated documents) shall be released to a Bidder only on execution of a Non-Disclosure Agreement in MDL's prescribed format. Bidders shall submit their complete two-part offer on the basis of the documentation so released, and not on the outline particulars published herewith. The Enquiry closes on 26 August 2026 to enable MDL to submit its bid to the Ministry of Defence on 04 September 2026.*

MDL reserves the right to accept or reject any or all offers, in whole or in part, at any stage, without assigning any reason and without incurring any liability whatsoever.

General Manager (Business Development & Contracts)

For and on behalf of Mazagon Dock Shipbuilders Limited

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PRE-BID ENQUIRY**Selection of an Execution Partner on a Back-to-Back Basis**

for the Design, Construction, Delivery, Warranty and Through-Life Support of

31 x NEW WATER JET FAST ATTACK CRAFT (NWJFAC) FOR THE INDIAN NAVY

Pre-Bid Enquiry No.	MDL/BD&C/NWJFAC/PBE/2026/01
Date of Issue	12 August 2026
Issued by	Business Development & Contracts (BD&C) Department, Mazagon Dock Shipbuilders Limited, Dockyard Road, Mumbai – 400 010
Underlying Procurement	MoD RFP No. TM(M)/0025/DSP/31x NWJFAC — Acquisition of 31 New Water Jet Fast Attack Craft; Categorisation: Buy (Indian-IDDm) under DAP-2020
Quantity	Scenario 1 (MDL as L1) — Base Quantity 19 craft, plus Additional Quantity Option of up to 12. Scenario 2 (MDL as L2) — 12 craft to the L1 common basic design. See Section 3.3.
Bid System	Single-stage, two-part sealed offer — Part I Technical Bid, Part II Price Bid; submitted in physical (sealed) form and by e-mail, the Price Bid being password-protected; RFP / technical documentation released against a Non-Disclosure Agreement
Evaluation Methodology	Quality and Cost Based Selection (QCBS) — Technical 70 : Financial 30
Eligible Bidders	Indian shipyards, whether as a single entity or as a Joint Venture / Consortium constituted in accordance with Section 5.5
Earnest Money Deposit	₹10,00,000 (Rupees Ten Lakh only), or proof of exemption per Section 8.4
Bid Validity	270 days from the date of opening of Technical Bids, extendable so as to remain co-terminus with the validity of MDL's bid to the Ministry of Defence
NDA & Release of Documents	On and from 13 August 2026, on receipt of the signed Non-Disclosure Agreement
Last Date for Submission of Complete Offer	26 August 2026, 1500 hrs (IST)
MDL's bid to the MoD (for reference)	On or before 04 September 2026, per the RFP

Status of this document: *This is a Pre-Bid Enquiry issued by MDL to discover a capable execution partner and a firm back-to-back price ahead of MDL's own bid to the Ministry of Defence. It is not an order, a letter of intent, or a commitment to place work. Any engagement arising from this Enquiry is contingent upon award of the MoD contract to MDL and shall be governed by a Pre-Bid Agreement executed prior to MDL's bid submission.*

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1. INTRODUCTION AND BACKGROUND

- 1.1 Mazagon Dock Shipbuilders Limited (hereinafter “MDL”) is a Government of India Undertaking under the administrative control of the Ministry of Defence, and is India's premier warship and submarine building yard, with an established record of delivering complex combatant platforms to the Indian Navy and the Indian Coast Guard.
- 1.2 The Ministry of Defence has issued Request for Proposal No. TM(M)/0025/DSP/31x NWJFAC for the acquisition of 31 (thirty-one) New Water Jet Fast Attack Craft (NWJFAC) for the Indian Navy. The procurement is categorised as Buy (Indian-IDDMM) under the Defence Acquisition Procedure 2020 and carries a minimum indigenous content obligation of 70%.
- 1.3 The RFP provides for the total quantity to be split 60:40 between the two lowest-evaluated responsive bidders — 19 craft to L1 and 12 craft to L2 at the price negotiated with L1. L1 additionally discharges the role of lead design yard and is required to prepare the common basic design and transfer it to L2. All title and intellectual property in the design vest in the Indian Navy.
- 1.3.1 MDL may be placed either first or second in the evaluation. If placed first, MDL would be awarded 19 craft and would discharge the lead design yard role. If placed second, MDL would be awarded the 12-craft tranche at the price negotiated with L1, and would build those craft to the common basic design of the L1 bidder, transferred to MDL under the RFP. The Enquiry provides for both, and for the further possibility described below.
- 1.3.2 The RFP further contemplates that the 40% tranche may not be concluded with L2 — in particular where L2 declines to accept the order at the price negotiated with L1, fails to conclude or execute the contract within the stipulated period, or is found ineligible — in which event the Buyer may place the whole or part of that tranche upon L1. MDL, if selected as L1, may accordingly be required to build up to the full quantity of 31 craft. This Enquiry provides for that eventuality through the Additional Quantity Option at Section 3.4.
- 1.4 MDL proposes to participate in the said procurement as prime bidder, retaining single-point contractual responsibility, design authority and warranty obligations to the Buyer, and to execute the construction and associated scope through a capable Indian execution partner engaged on a back-to-back basis.
- 1.5 This Pre-Bid Enquiry is issued to invite competitive two-part offers for that role, so as to establish both the technical solution and a firm back-to-back price prior to submission of MDL's bid to the Ministry of Defence. Because MDL's ranking cannot be known at the date of this Enquiry, Bidders are required to quote for every award scenario at Section 3.3, and the Bidder selected shall be bound in respect of whichever scenario arises.
- 1.6 Throughout this Enquiry, “Bidder” means a Bidder whether constituted as a single legal entity or as a Joint Venture / Consortium in accordance with Section 5.5, and where the Bidder is a Joint Venture / Consortium the expression includes every member of it.

2. OUTLINE OF THE PROGRAMME

- 2.1 The broad parameters of the platform are indicated below for the limited purpose of enabling Bidders to assess their suitability. These are indicative only and are not to be relied upon for pricing. The complete technical specification, Guideline Specifications, Single Sheet Specification, appendices, annexures and drawings shall be released on execution of the Non-Disclosure Agreement, and the Price Bid shall be prepared solely on that basis.

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Parameter	Indicative Requirement
Quantity	31 craft under the RFP (60:40 split — 19 to L1, 12 to L2 at L1 negotiated price). MDL's scope depends on its ranking and is set out at Section 3.3.
Length Overall (LOA)	Approximately 50 m
Displacement	Approximately 320 t (deep)
Speed	More than 35 knots at 85% MCR (ideal condition); 30 knots at 85% MCR with sea-way margin
Propulsion	Three main engines (rating not less than 4 MW) with independent reduction gearboxes, driving three steerable waterjets
Hull / superstructure	DMR 249A steel hull; DMR 291A aluminium superstructure, as per design
Armament / sensors	30 mm NSG and 2 x 12.7 mm SRCG, each with EOFCS; capability for loitering munitions (fitted-for); as detailed in the RFP
Classification	HSC/HSLC and Naval Ship rules of an NHQ-approved / IACS-member Classification Society; single or dual class
Indigenous content	Minimum 70% (with at least 50% of the IC as indigenous material / components / software)
Warranty / product support	12 months' warranty per craft; product support for 20 years (10 years for electronic items); ESP and Base & Depot spares per the RFP
Delivery (indicative)	Milestones expressed as To + months: hull material To+06; design transfer To+10; first launch To+18; first-lot trials & delivery To+24; series completion to ~To+84 (split) or up to To+120 (all-31 case)

3. SCOPE OF WORK OF THE EXECUTION PARTNER

3.1 The Execution Partner shall be responsible, on a back-to-back basis with MDL, for the scope set out below. Bidders shall quote for this scope in its entirety at Annexure F. Partial or scope-limited offers shall be treated as non-responsive.

- Provision of a proven basic design conforming to the Indian Navy's stated requirement, and development of the same into a detailed design and production design package, including model testing / CFD validation, and stability and structural documentation to the satisfaction of the nominated Classification Society and NHQ.
- Where MDL is placed first, support to MDL as lead design yard in the preparation and transfer of the common basic design to L2, without dilution of the Indian Navy's title and intellectual property in the design.
- Where MDL is placed second, acceptance of the common basic design transferred to MDL by the L1 bidder, its development into detailed and production design, and construction to that design in place of the design offered by the Execution Partner.
- Construction, outfitting, integration, harbour and sea trials, class certification and delivery of the craft allocated to MDL, at the delivery rate required under the RFP.
- Procurement and integration of main engines, waterjets, 30 mm NSG, 2 x 12.7 mm SRCG, EOFCS and all other equipment, from Buyer-nominated sources where the RFP so requires, and integration of Buyer-Furnished / Buyer-Nominated Equipment.
- Achievement, documentation and certification of the minimum 70% indigenous content, and submission of the indigenisation plan in the format required by the RFP.

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- DDP delivery of craft to the designated naval stations, including island territories where applicable, together with all associated transportation, insurance, statutory clearances and handover formalities.
- Discharge of the 12-month warranty obligation for each craft, including OEM warranties structured back-to-back, secured by the Performance-cum-Warranty Bank Guarantee.
- Provision of the Engineering Support Package (ESP), Base & Depot spares (MRLS) and product support, spares, technical documentation and training for the 20-year product-support period (10 years for electronic items), in accordance with the RFP and Appendix F thereto.

3.2 MDL shall retain prime contractual responsibility to the Ministry of Defence, overall programme management, design authority as lead yard, quality assurance oversight, and interface with NHQ, DGQA/DNQAS/Warship Overseeing Team and the Classification Society.

3.3 Award Scenarios and Quantity

3.3.1 MDL's ranking under the RFP cannot be known at the date of this Enquiry. Three outcomes are possible, and the Bidder shall quote for each of them. Only one will arise.

Scenario	Quantity	Position
Scenario 1 — MDL placed first (L1)	19 craft, plus option for up to 12 more	MDL builds to the design offered by the Execution Partner and discharges the lead design yard role, including transfer of the common basic design to L2. Governed by Section 3.4. Priced at Annexure F Parts A and B.
Scenario 2 — MDL placed second (L2)	12 craft	MDL builds to the common basic design of the L1 bidder, transferred to MDL under the RFP, at the price negotiated with L1. Governed by Section 3.5. Priced at Annexure F Part C.
Scenario 3 — MDL unsuccessful	Nil	The Pre-Bid Agreement lapses without liability on either side, as provided at Section 12.5.

3.3.2 An offer that does not quote for every scenario, or that is expressed as conditional upon a particular scenario arising, shall be treated as non-responsive.

3.3.3 The qualifying criteria at Section 5 are assessed against the Scenario-1 base quantity of 19 craft, being the more demanding of the two base quantities and carrying the lead-design responsibility; the Additional Quantity Option is disregarded for qualification. A Bidder qualifying on that basis is taken to qualify for Scenario 2.

3.3.4 The Earnest Money Deposit, the Advance, Performance and Warranty Bank Guarantees, and the product support obligation shall in every case be referable to the quantity actually ordered.

3.3.5 MDL gives no assurance as to which scenario will arise. The Execution Partner shall have no claim of any nature — for idle capacity, retained resources, loss of profit, overhead recovery, design or tendering costs, or otherwise — in respect of any scenario that does not materialise.

3.4 Scenario 1 — MDL as L1: Base Quantity and Additional Quantity Option

3.4.1 The Base Quantity in this Scenario is 19 (nineteen) craft, together with the associated design, delivery, warranty and product support scope at Section 3.1.

3.4.2 In addition, MDL shall have an option (the “Additional Quantity Option”) to require the Execution Partner to undertake the whole or any part of a further 12 (twelve) craft, together with the corresponding delivery, warranty and product support scope, in the event that the balance tranche under the RFP devolves upon MDL. Such devolution may arise, without limitation, where the second-ranked bidder declines to accept the order at the price negotiated with L1, fails to conclude or execute the contract within the period stipulated by the Buyer, is found ineligible, or where the Buyer for any other reason places the whole or part of that tranche upon MDL (RFP Para 61(c)).

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- 3.4.3 The Additional Quantity Option shall be exercisable by MDL by written notice to the Execution Partner, given within 60 (sixty) days of MDL receiving intimation from the Buyer that the balance quantity is to be placed upon MDL. The notice shall specify the number of craft and the delivery schedule directed by the Buyer (up to To+120 per RFP Para 48(b)). MDL may exercise the Option in whole or in part, and on more than one occasion within that period.
- 3.4.4 Upon exercise of the Option, the Additional Quantity shall be executed on the same terms, conditions, specifications, guarantees and unit rates as the Base Quantity, without escalation and without any claim for revision on account of quantity, timing, sequence or any other ground.
- 3.4.5 Items of a non-recurring character — the basic, detailed and production design package, model testing and CFD validation, design licence fees and royalties, class approval of the design, special tools and test equipment, and documentation and training masters — are priced once under Annexure F Part A and shall NOT be re-charged, in whole or in part, on the Additional Quantity. The Bidder shall enter these items as NIL in Annexure F Part B.
- 3.4.6 Recurring items — construction, DDP delivery, onboard spares, warranty and product support — shall be charged on the Additional Quantity at the unit rates quoted for the Base Quantity, applied to the number of craft actually ordered, and the Bank Guarantees shall be augmented proportionately.
- 3.4.7 The Bidder shall state at Annexure C-2 the incremental annual construction capacity it can bring to bear on the Additional Quantity, the lead time required to reach that rate, and the investment or subcontracting on which the ramp depends. Capacity to absorb the Additional Quantity is assessed under the technical marking scheme at Section 10.3(c) and is not a pass/fail qualifying criterion.
- 3.4.8 Where MDL assesses that the Execution Partner cannot absorb the whole of the Additional Quantity within the delivery schedule directed by the Buyer, MDL may exercise the Option in part and make alternative arrangements for the balance, without any claim by the Execution Partner.

3.5 Scenario 2 — MDL as L2

- 3.5.1 In this Scenario MDL is awarded 12 (twelve) craft and builds them to the common basic design of the L1 bidder, transferred to MDL under the RFP, at the price negotiated by the Buyer with L1. The Execution Partner shall accept that transferred design, develop it into detailed and production design, and construct to it in place of the design offered under this Enquiry. This scope is priced at Annexure F Part C.
- 3.5.2 The Execution Partner is put on notice that the transferred design may differ from the design it has offered, and shall accept the transferred design without claim on that account, subject only to reasonable design-adaptation effort priced within Part C.
- 3.5.3 Because the L2 price is the price negotiated by the Buyer with L1, the price ultimately available to MDL as L2 may be below the price on which the Execution Partner's Part C quotation is based. The Execution Partner shall accept a reduction to its Part C prices in the same proportion as the reduction MDL is required to concede, per Section 9.5.
- 3.5.4 Where that proportionate reduction exceeds 15% of the Execution Partner's quoted Part C price, the parties shall consult in good faith; failing agreement, MDL may build the L2 tranche at its own yard or otherwise, without claim by the Execution Partner.

4. NATURE OF THE PROPOSED ENGAGEMENT

- 4.1 The engagement shall be on a back-to-back basis: the obligations MDL owes the Buyer under the MoD contract flow down to the Execution Partner in respect of the scope at Section 3, and the Execution Partner's entitlements are correspondingly conditional upon MDL's entitlements against the Buyer.

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- **Delivery.** The Execution Partner shall meet the contractual milestones and delivery rate of the RFP (To+06 material ordering; To+10 design; To+18 first launch; To+24 first delivery; series completion to To+84, or to To+120 in the all-31 case), as referable to the quantity ordered.
- **Liquidated damages.** Liquidated damages for delayed delivery shall pass through to the Execution Partner on the same basis, rate and ceiling as levied on MDL by the Buyer for the delay attributable to the Execution Partner.
- **Warranty & PWBG.** A 12-month warranty per craft (OEM warranties structured back-to-back), secured by a Performance-cum-Warranty Bank Guarantee of matching value and tenor.
- **Indigenous content.** The Execution Partner shall achieve, document and certify the minimum 70% IC (with the 50%-of-IC material rule) applicable to the scope.
- **Quality & classification.** Construction under the survey of the nominated Classification Society and DGQA/DNQAS/WOT, to the RFP quality standards; all trials including Part IV per NHQ policy.
- **Intellectual property.** All title and IP in the design vest in the Indian Navy per the RFP; the Execution Partner's background IP remains its own.
- **Security & Integrity Pact.** Compliance with the security provisions of the RFP and execution of the Pre-Contract Integrity Pact.
- **Bank guarantees.** Advance, Performance and Performance-cum-Warranty Bank Guarantees of matching value and tenor to those MDL furnishes the Buyer.
- **Payment.** Payment to the Execution Partner shall mirror the stage-payment structure of the MoD contract and shall be conditional upon and subsequent to receipt of the corresponding payment by MDL from the Buyer.

5. QUALIFYING CRITERIA

5.1 Bidders must satisfy all of the criteria at Sections 5.2 (Statutory and General), 5.3 (Financial) and 5.4 (Technical). These are pass/fail qualifying criteria, assessed on the documents furnished with the Technical Bid. The Technical Bid of a Bidder failing any one criterion shall be rejected and its Price Bid shall not be opened. Where the Bidder is a Joint Venture / Consortium, compliance shall be assessed in the manner set out at Section 5.5.7.

5.2 Statutory and General Criteria

SI	Criterion	Documentary Proof Required
(a)	A company registered in India under the Companies Act 1956/2013, or an LLP registered in India, with shipbuilding as a principal object. Where the Bidder is a JV/Consortium, every member shall satisfy this independently, and the Lead Member shall be an Indian shipyard.	Certificate of Incorporation; MoA & AoA — each member
(b)	Valid PAN, GST registration and all applicable statutory licences, and compliance with statutory dues.	PAN; GST certificate; latest GST returns
(c)	Owns, or holds under a long-term lease/licence valid for not less than the programme duration, a shipbuilding facility in India with waterfront access.	Title deeds / lease deed; site layout
(d)	Not blacklisted, banned, suspended or debarred by the MoD, any Armed Force, any Defence PSU, or any Central/State Government department or PSU as on the date of the offer. Each JV/Consortium member declares separately.	Self-declaration (Annexure E-1) — each member

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(e)	Compliant with Rule 144(xi) of the GFR 2017 for bidders from countries sharing a land border with India, with registration by the Competent Authority where applicable. Applies to every member.	Declaration; registration certificate, if applicable
(f)	Not participating in the same MoD RFP as an independent bidder, nor as partner/sub-contractor/consortium member/technology partner of any other bidder, and no conflict of interest within Section 12.8.	Declaration (Annexure E-1) — each member
(g)	Accepts the back-to-back flow-down at Section 4 and the commercial terms at Section 9, and confirms willingness to execute MDL's NDA, Pre-Bid Agreement and Integrity Pact.	Declarations (Annexure E-1)
(h)	A foreign entity may participate only as a design house / technology partner (as a JV/Consortium member under Section 5.5.8 or under SI (j)), not as the Execution Partner or Lead Member, and without prejudice to MDL's Buy (Indian-IDDMM) eligibility.	Design collaboration agreement / MoU / LoI
(j)	A Bidder holding a valid 'Make in India' / ToT arrangement with a foreign associate may be treated as qualified on the associate's experience credentials, provided the associate meets the relevant criteria without exemption and a legally enforceable joint undertaking is furnished.	'Make in India' / ToT agreement; joint undertaking; associate's credentials

5.3 Financial Criteria

All figures relate to the Bidder as a single legal entity. The financials of holding, subsidiary, associate or group companies shall not be aggregated, save that the financial standing credentials of a Holding Company may be clubbed with those of one wholly-owned subsidiary Bidder, on production of legal documents establishing such ownership (MDL Purchase Manual, 5th Edn). Where the Bidder is a JV/Consortium, Section 5.5.7(b) applies. Thresholds derive from the Purchase Manual (Average Annual Turnover $\geq 30\%$ of the estimated annualized value of the entrusted scope) and are computed on the maximum L1 base quantity of 19 craft only. The Additional Quantity Option (up to 12 further craft, Section 3.4) is disregarded for financial qualification; the Bidder's ability to finance and resource the Additional Quantity is assessed under the technical marking scheme (Section 10.3), not as a pass/fail criterion.

SI	Financial Criterion	Qualifying Threshold	Documentary Proof
(a)	Average Annual Turnover from shipbuilding / marine construction over the last three (03) audited FYs (FY 2022-23, FY 2023-24, FY 2024-25).	Not less than ₹200 crore ($\approx 30\%$ of the estimated annualized value of the L1 base quantity of 19 craft, per Purchase Manual Cl. 7.4.1; the Additional Quantity is disregarded)	Audited financials; CA-certified turnover statement
(b)	Net Worth (paid-up capital plus free reserves less accumulated losses, deferred expenditure and intangibles).	Positive in each of the last three audited FYs	CA net-worth certificate (Annexure B)
(c)	Solvency, certified by a scheduled commercial bank in the prescribed format, issued not earlier than six (06) months prior to the offer.	Valid Bank Solvency Certificate for not less than ₹100 crore	Bankers' Solvency Certificate in original
(d)	Sanctioned fund-based and non-fund-based credit limits, with	Aggregate sanctioned limits not less than ₹250 crore, with	Bank sanction letters; bank

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	confirmed headroom to issue the Advance, Performance and Warranty Bank Guarantees required under Section 4.	confirmed Bank Guarantee issuance capacity not less than ₹125 crore	confirmation of headroom
(e)	Credit rating (where rated) from a SEBI-registered / RBI-accredited agency, valid as on the offer date.	Not below BBB- for long-term facilities where rated; else bankers' confirmation of account conduct and BG capacity	Credit rating letter, or bankers' confirmation
(f)	Not a wilful defaulter; no account classified as NPA; no pending or admitted IBC-2016 proceeding, liquidation, winding-up or receivership.	Nil adverse status	Bank certificate; declaration (Annexure E-1)
(g)	Value of similar shipbuilding contracts executed and completed in the last fifteen (15) years.	One contract not less than ₹200 crore, or three contracts each not less than ₹120 crore	Work orders; completion certificates

Note: The above are minimum qualifying thresholds derived from the MDL Purchase Manual (5th Edn) and scaled to the entrusted scope; they will be finalised in the enquiry against the estimated value of the L1 base quantity of 19 craft (the Additional Quantity being disregarded for qualification). Financial standing beyond these thresholds does not affect qualification but is assessed under the technical marking scheme at Section 10.3(g).

5.4 Technical Criteria

Sl	Criterion	Documentary Proof Required
(a)	PROVEN DESIGN CONFORMING TO THE REQUIREMENT OF THE INDIAN NAVY (ESSENTIAL). The Bidder shall own, or hold enforceable rights to use and further develop, a proven design of a water-jet fast attack / high-speed craft conforming to the requirement at Section 2, namely: (i) LOA of the order of 50 m, with displacement of the order of 320 t; (ii) demonstrated maximum speed of not less than 35 knots, evidenced by recorded sea-trial data of a craft actually built to the offered design; (iii) three-engine, three-waterjet propulsion of adequate installed power (engines not less than 4 MW); (iv) a hull and superstructure route consistent with DMR 249A steel and DMR 291A aluminium; and (v) structural provision, or a credible design route, for a 30 mm NSG and 2 x 12.7 mm SRCG with EOFCS and a loitering-munition capability, with supporting weight, stability and recoil-loading analysis. The design shall be proven — at least one craft built to the offered design (or to a directly traceable parent design) shall have been delivered, commissioned and be in active service with the Indian Navy, the Indian Coast Guard, a State Marine/Coastal Police force, a Central Armed Police Force, or a foreign Navy or Coast Guard. Paper and	Design ownership / licence documents; General Arrangement; principal particulars; model-test or CFD report; recorded sea-trial speed data; class approval; delivery / in-service certificate (Annexure D)

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	concept designs shall not qualify. Where the Bidder is a JV/Consortium, the design shall be held by a single named member and shall not be satisfied by aggregation. The proven design may be owned by the Bidder, held under an enforceable licence, or accessed through a Memorandum of Understanding on stamp paper with a suitable Indian design house, or through a Technology Partner holding such a design, provided the Buy (Indian-IDDM) eligibility and the vesting of intellectual property in the Indian Navy are preserved (Section 6).	
(b)	Construction experience: designed, built, trialled and delivered not fewer than five (05) vessels of 40 m LOA or above in the last fifteen (15) years, of which not fewer than three (03) delivered to the Indian Navy, Indian Coast Guard, MoD, a Central Armed Police Force, a State Marine/Coastal Police force, or a foreign Navy or Coast Guard. Provided that a Bidder having no previous experience of building such vessels may nonetheless qualify by engaging a Technology Partner that itself satisfies this criterion and criteria (a) and (e), and by deploying at the construction yard a full-time team of experts from that Technology Partner to support the construction for a period of not less than one (01) year, or until delivery of the first vessel, whichever is later.	Work orders; delivery/acceptance and end-user certificates, or any other document to prove construction experience; and, where applicable, the executed Technology Partner agreement (Annexure C)
(c)	Demonstrated construction capacity: an achieved or credibly achievable throughput of not fewer than three (03) vessels of the relevant size per annum, with a building berth/dock and launching arrangement able to build and launch vessels of not less than 50 m and $\approx$ 320–400 t; a covered workshop / fabrication area of not less than 10,000 sq m usable for construction, warehousing and stowage of finished units; and adequate waterfront for trials. This relates to the Base Quantity of 19 craft; capacity for the Additional Quantity is assessed under the marking scheme.	Yard layout; berth/shed schedule; capacity computation; peak-year record (Annexure C)
(d)	In-house design and engineering capability: a dedicated naval architecture and marine engineering team with demonstrated capability in hull-form development, hydrostatics and stability, structural analysis to class rules, weight control and production design. Alternatively, the Bidder may meet this requirement through a Memorandum of Understanding executed on stamp paper with a suitable Indian design house to support the shipyard/Bidder in design and design-approval, provided the design house satisfies criterion (a) and the arrangement preserves the Buy (Indian-IDDM) eligibility and the vesting of intellectual property in the Indian Navy.	Manpower list with qualifications; software licences; sample deliverables; or the executed MOU with the Indian design house

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(e)	Quality and certification: valid ISO 9001:2015; experience of building under an IACS-member/NHQ-approved Classification Society (IRS/ABS/LRS/BV/DNV/RINA); DMRL-approved welding procedures (DMR 249A / DMR 291A) and qualified operatives. Held by the member that will perform construction; not by aggregation.	ISO and class certificates; WPS/PQR and operator qualification records
(f)	Indigenous content: ability to achieve and certify a minimum 70% IC on the offered design and build, computed per DAP-2020, with an outline indigenisation approach.	IC computation and outline plan; declaration (Annexure E-1)
(g)	Vendor base: established relationships, or firm expressions of support, from OEMs of main engines, waterjets, EOFCS and 30 mm / 12.7 mm guns, including Buyer-nominated sources where applicable.	OEM support / authorised-integrator letters
(h)	Through-life support: demonstrated ability to provide the Engineering Support Package, Base & Depot spares and 20-year product support (10 years electronics), and to establish support at the designated base ports.	Service-network details; past product-support/AMC record (Annexure C)
(j)	Delivery performance: disclosure of liquidated damages levied, contracts terminated for default, and arbitration/litigation with Government customers in the last seven (07) years.	Disclosure statement (Annexure C); end-user performance certificates

Note: Where the Bidder is a JV/Consortium, criteria (b), (c) and (h) may be met on an aggregate basis per Section 5.5.7(e). Criteria (a) and (e) shall not be met by aggregation.

5.5 Joint Ventures and Consortia

- 5.5.1 A Bidder may be a single legal entity or a Joint Venture / Consortium of not more than three (03) members, constituted in accordance with this Section.
- 5.5.2 One member shall be the Lead Member, who shall be an Indian shipyard, shall hold a participating interest of not less than 51%, and shall be authorised by an irrevocable Power of Attorney executed by all members to submit the offer, receive documentation under the NDA, conduct correspondence and negotiation, and execute the Pre-Bid Agreement on behalf of all members.
- 5.5.3 All members shall be jointly and severally liable to MDL for the whole of the scope at Section 3, notwithstanding the internal allocation of work or interest. Any offer that seeks to limit a member's liability to its own scope shall be treated as non-responsive.
- 5.5.4 A binding JV / Consortium Agreement in the pro-forma at Annexure H, executed on stamp paper of appropriate value by all members and supported by board resolutions, shall be submitted with the offer, recording the members, participating interests, allocation of scope, designation of Lead Member, and the joint and several liability at 5.5.3, and shall remain in force until expiry of all obligations.
- 5.5.5 The composition shall not be altered, and no member shall withdraw, after submission of the offer, without MDL's prior written consent. MDL may withhold consent without reasons and may treat an unapproved alteration or withdrawal as a withdrawal of the offer.
- 5.5.6 No entity shall be a member of more than one JV/Consortium responding to this Enquiry, nor simultaneously a member of a JV/Consortium and a Bidder in its own right.
- 5.5.7 Compliance with the qualifying criteria shall be assessed as follows: (a) Statutory and general (5.2) — every member independently, no aggregation; (b) Financial (5.3) — the Lead Member shall meet not less than 60% of each criterion independently, each other member not less than 20%, and the

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members in aggregate not less than 100%; (c) Proven design (5.4(a)) — a single named member, no aggregation; (d) Quality and certification (5.4(e)) — the member that will perform construction, no aggregation; (e) Construction experience, capacity and through-life support (5.4(b),(c),(h)) — may be met on an aggregate basis, provided the Lead Member meets not less than 50% of each criterion independently.

5.5.8 A foreign entity may participate only as a design or technology member of a JV/Consortium led by an Indian shipyard, shall not be the Lead Member, and shall hold a participating interest not exceeding 26%, structured so as not to prejudice the Buy (Indian-IDD) categorisation or the minimum 70% indigenous content.

5.5.9 Every member shall furnish the declarations at Annexure E-1 separately, sign the Integrity Pact, and confirm it is not debarred. Debarment of a JV/Consortium extends to all its members.

5.5.10 The EMD shall be furnished in the name of the JV/Consortium, or by the Lead Member on its behalf. Bank guarantees shall be furnished by the Lead Member or jointly, without prejudice to MDL's recourse against every member jointly and severally.

5.5.11 The Price Bid at Annexure F shall be a single consolidated offer signed by the Lead Member, binding on all members. Member-wise or apportioned pricing shall not be accepted.

5.5.12 Nothing herein obliges MDL to accept a JV/Consortium offer, and MDL may decline any constitution that in its assessment does not secure clear responsibility for the whole scope.

6. SUBSTANTIATION OF THE PROVEN DESIGN

6.1 The requirement at Section 5.4(a) is the single most important qualifying criterion under this Enquiry, as it directly determines MDL's technical compliance to the RFP and its standing as lead design yard. Bidders shall complete the Proven Design Particulars Sheet at Annexure D in full.

6.2 Where the offered design originates with a foreign design house, the Bidder shall additionally establish that:

- the design rights held are sufficient to permit detailed design development, production in India, and the onward transfer of the common basic design to L2 as required of the lead yard, with title and IP vesting in the Indian Navy;
- the arrangement does not prejudice the Buy (Indian-IDD) categorisation of MDL's bid, and the minimum 70% indigenous content remains achievable notwithstanding the foreign design origin; and
- the design licence or transfer-of-design agreement survives for the full contract, warranty and product-support period, and all licence fees and royalties are included in the price quoted at Annexure F.

6.3 MDL draws attention to the fact that a foreign-origin design produced domestically may nonetheless fail IDD eligibility if the design lineage and IP position are not correctly structured. Bidders shall address this point expressly.

6.4 MDL reserves the right to depute a technical team to inspect the Bidder's facility — and, for a JV/Consortium, any member's facility — to witness a craft built to the offered design, and to seek independent verification of trial data, at any stage prior to selection.

7. RELEASE OF TECHNICAL DOCUMENTATION — NON-DISCLOSURE AGREEMENT

7.1 The complete technical documentation of the platform — the full technical specification, Guideline Specifications, Single Sheet Specification, appendices, annexures, standard conditions of contract, payment and delivery schedules, and all associated drawings and data forming part of the MoD RFP — shall be shared with a Bidder ONLY after the Bidder has executed a Non-Disclosure Agreement with MDL in MDL's prescribed format. Any Indian shipyard (or JV/Consortium) intending to bid may execute the NDA and obtain the documentation; qualification against Section 5 is assessed subsequently, on the offer submitted.

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- 7.2 The NDA shall be executed on stamp paper of appropriate value by a duly authorised signatory, supported by a board resolution or power of attorney, and delivered to MDL in original. Where the Bidder is a JV/Consortium, the NDA shall be executed by every member and shall bind each severally.
- 7.3 The NDA shall, at minimum, provide for: perpetual confidentiality of MDL and MoD information; use solely for responding to this Enquiry; access restricted to named personnel on a need-to-know basis; prohibition on onward disclosure to any third party, including affiliates and foreign design partners, without MDL's prior written consent; return or certified destruction of all material on conclusion of the process or on demand; and MDL's entitlement to injunctive relief and damages for breach.
- 7.4 Execution of the NDA confers no right of selection, creates no obligation on MDL to shortlist or contract, and entitles the Bidder to no cost or compensation.
- 7.5 The documentation released under the NDA is the property of the Ministry of Defence and is subject to the security and confidentiality provisions of the RFP. Any breach shall be reported to the MoD and may attract action including debarment.

8. ENQUIRY PROCESS AND SUBMISSION REQUIREMENTS

8.1 Single-Stage, NDA-Gated Structure

- 8.1.1 The Enquiry is single-stage. A Bidder intending to participate shall first execute the Non-Disclosure Agreement (Section 7), upon which MDL shall release the complete RFP and technical documentation. The Bidder shall then submit a single, complete two-part sealed offer by the closing date of 26 August 2026, 1500 hrs (IST).
- 8.1.2 The offer shall comprise Part I — Technical Bid (the qualifying documents against Section 5, the technical proposal, and the EMD or proof of exemption) and Part II — Price Bid (Annexure F), as separate sealed parts. No price or cost information shall appear anywhere in Part I. Technical Bids are opened first and evaluated (Section 10); the Price Bid is opened only for Bidders who meet the qualifying criteria at Section 5 and secure the minimum technical score.

8.2 Submission

- 8.2.1 Mode. Each offer shall be submitted in two forms, both to reach MDL by the closing date and time: (i) in physical form, in sealed covers delivered to the office notified; and (ii) by e-mail to the e-mail address notified. Part I (Technical Bid) and Part II (Price Bid) shall be in separate sealed covers (physical) and separate files (e-mail). Each cover and file shall be superscribed / named with the Enquiry number, the Bidder's name, the part (Technical Bid or Price Bid), and the words "Do not open before the notified date".
- 8.2.2 Password protection. The Part II (Price Bid) e-mail file shall be encrypted and password-protected. The Part I (Technical Bid) file need not be password-protected. No price or cost information shall appear anywhere in Part I; a breach renders the offer non-responsive.
- 8.2.3 Password withheld with the offer. The password to the Price Bid file shall NOT be submitted with the offer, in any form or part, and shall not appear in Part I. An offer that discloses the Price Bid password with the offer, or that carries price information in Part I, is liable to rejection.
- 8.2.4 Two-part password, furnished post-qualification (dual custody). MDL shall nominate two officials for this Enquiry and notify their e-mail addresses. After the Technical Bids are opened and evaluated and the qualified Bidders are determined, each qualified Bidder shall, on MDL's written request, furnish the password to its Price Bid file in two parts — the first part by e-mail to the first nominated official and the second part by e-mail to the second nominated official — so composed that the file can be decrypted only when both parts are combined. The Price Bid can therefore be opened only by the two nominated officials acting jointly, and only for qualified Bidders.

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- 8.2.5 Non-qualified Bidders. The password of a Bidder that is not qualified shall not be called for; its sealed physical Price Bid shall be retained unopened and dealt with per MDL's procedure, and its password-protected e-mail file shall not be opened. Failure of a qualified Bidder to furnish both password parts within the time allowed may be treated as withdrawal, with forfeiture of EMD.
- 8.2.6 Opening. Technical Bids (physical and e-mail) shall be opened on the notified date. The Price Bids of qualified Bidders shall be opened on a subsequently notified date by the two nominated officials acting jointly, using the combined password; authorised representatives of qualified Bidders may attend where notified.
- 8.2.7 Precedence. In the event of any discrepancy between the physical (hard copy) and the e-mail version of any part, the physical hard copy shall prevail, and MDL's decision shall be final.

8.3 Earnest Money Deposit and Bank Guarantees

- 8.4 The EMD is ₹10,00,000 (Rupees Ten Lakh only), being approximately 2% of the estimated value subject to the ceiling in the MDL Purchase Manual (Cl. 7.4.2), furnished by way of an acceptable instrument or a Bid Security Declaration. Central/State Government departments and PSUs (including DPSUs), MDL-registered vendors, NSIC/Udyam-registered Micro & Small Enterprises, and other categories recognised by the Purchase Manual are exempt on furnishing valid documentary proof. The EMD of an unsuccessful Bidder is returned per the Purchase Manual; that of the selected Bidder is dealt with per the Pre-Bid Agreement.

9. COMMERCIAL TERMS AND BASIS OF QUOTATION

- 9.1 Prices shall be quoted in Indian Rupees only, in the format at Annexure F, firm and fixed for the entire contract period. No escalation on account of exchange-rate variation, statutory variation, input-cost movement or any other ground shall be admissible, save to the extent a corresponding variation is admitted to MDL by the Buyer under the MoD contract and is passed through.
- 9.2 Quoted prices shall be on a DDP basis at each designated naval station, inclusive of all costs of design, licence fees and royalties, materials, equipment, construction, outfitting, trials, class certification, transportation, insurance, handling, statutory clearances, documentation, training, warranty and demobilisation. GST shall be shown separately and not loaded into the basic price.
- 9.3 Annexure F is in three parts, corresponding to the award scenarios at Section 3.3. Part A covers Scenario 1, Base Quantity of 19 craft, and the whole non-recurring scope. Part B covers the Additional Quantity of up to 12 craft under Section 3.4, at the same unit rates as Part A, with the non-recurring items at Section 3.4.5 entered as NIL. Part C covers Scenario 2, the L2 tranche of 12 craft built to the L1 common basic design under Section 3.5. All three Parts shall be completed; an offer omitting any Part is non-responsive.
- 9.3.1 A Part B quoting any rate higher than the corresponding Part A rate, or re-charging any non-recurring item, renders the offer non-responsive. In Part C, the construction unit rate shall not exceed the corresponding Part A rate by more than 10%, that margin being allowed on account of the lower series volume and adaptation to the L1 design; a Part C exceeding that margin renders the offer non-responsive.
- 9.4 Payment to the Execution Partner shall mirror the stage-payment structure of the MoD contract and shall in every case be conditional upon and subsequent to receipt of the corresponding payment by MDL from the Buyer. The Bidder shall furnish Advance, Performance and Warranty Bank Guarantees of matching value and tenor.
- 9.5 The prices discovered under this Enquiry shall form the basis of MDL's bid to the Ministry of Defence. The Bidder shall keep its prices open for downward negotiation, and undertakes to pass on to MDL, on a proportionate basis, any price reduction MDL is required to concede in negotiation with the Buyer, including any reduction arising from the L1 price-negotiation and pro-rata reduction mechanism of the RFP.

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- 9.6 Bidders shall not qualify their offer with counter-conditions, deviations or assumptions. Any deviation shall be listed in a Statement of Deviations in Part I; deviations touching the back-to-back terms at Section 4 or the commercial terms at this Section may render the offer non-responsive.
- 9.7 MDL may seek written clarification and a cost break-up. Discrepancies shall be resolved thus (corrected figures binding): between a unit price and its extended total, the unit price prevails; in totals from sub-totals, the sub-totals prevail; between words and figures, the amount in words prevails.
- 9.8 Bid validity shall be 270 days from the date of opening of Technical Bids, extendable to remain co-terminus with MDL's bid to the MoD; a Bidder declining such extension shall be excluded without claim.

10. EVALUATION METHODOLOGY — QUALITY AND COST BASED SELECTION (QCBS)

10.1 Application

Selection of the Execution Partner shall be on the QCBS methodology, with a weightage of 70% to the Technical Bid and 30% to the Price Bid. Only Bidders meeting the qualifying criteria at Section 5 shall have their Technical Bids evaluated, and only Bidders securing the minimum technical score shall have their Price Bids opened, in accordance with the two-part password mechanism at Section 8.2.

10.2 Composite Scoring Formula

Technical Score (St) = $70 \times (Ti \div Tmax)$ where Ti is the raw technical score and $Tmax$ the highest raw technical score among qualified Bidders.

Financial Score (Sf) = $30 \times (Fmin \div Fi)$ where Fi is the Bidder's evaluated price and $Fmin$ the lowest evaluated price among qualified Bidders.

Composite Score (S) = $St + Sf$. The Bidder with the highest Composite Score is ranked H1 and is invited to negotiate and execute the Pre-Bid Agreement. In a tie, the higher technical score prevails; if the tie persists, the higher average annual turnover prevails.

The evaluated price (Fi) shall be the total of Annexure F Part A — Scenario 1, Base Quantity of 19 craft — comprising design, construction, DDP delivery, spares, documentation, training, warranty and product support, reduced to Net Present Value at a discount rate of 8% per annum, and exclusive of GST. Parts B and C are not separately evaluated: Part B rates must equal Part A, and Part C is constrained by the margin at Section 9.3.1.

10.3 Technical Marking Scheme (Raw Marks — Total 100)

Sl	Evaluation Parameter	Max	Basis of Assessment
(a)	Proven design conforming to the requirement of the Indian Navy — conformity to Section 2, design maturity, quality of trial/model-test data, and strength of design rights held.	25	Annexure D; design package; trial records; class approval
(b)	Past construction and delivery experience of similar craft — number delivered, closeness to the NWJFAC size/speed band, and proportion to defence/paramilitary end users.	20	Annexure C; work orders; end-user certificates
(c)	Yard infrastructure and demonstrated annual build capacity against the RFP delivery rate (incl. first launch by To+18), and incremental capacity, ramp lead time and credibility for the Additional Quantity (Section 3.4).	20	Yard layout; capacity computation; facility inspection
(d)	In-house design and engineering capability, incl. strength of the naval architecture team and class-approval track record.	10	Manpower and software details; sample deliverables

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(e)	Quality management, classification-society experience, and DMR 249A/291A welding processes and operatives.	10	ISO and class certificates; WPS/PQR records
(f)	Through-life support — capability for the ESP, B&D spares and 20-year product support at the designated base ports, and past performance.	10	Service-network details; past support performance
(g)	Financial robustness beyond the qualifying threshold — turnover headroom, net worth, profitability, leverage, credit rating and confirmed BG capacity.	5	Annexure B; bank confirmations; credit rating
	Total	100	Minimum qualifying score: 70

Note: A Bidder scoring zero on parameter (a) shall be treated as technically non-responsive irrespective of the aggregate score, the proven design being an essential requirement. The Price Bid of a technically non-responsive Bidder shall not be opened.

11. SCHEDULE OF THE ENQUIRY

Sl	Activity	Date
1	Issue of Pre-Bid Enquiry	12 Aug 2026
2	Execution of NDA & release of RFP / technical documentation (rolling, on receipt of the signed NDA)	From 13 Aug 2026
3	Last date for pre-Enquiry queries	18 Aug 2026
4	MDL response to queries / corrigenda	20 Aug 2026
5	Last date for submission of the complete two-part offer	26 Aug 2026, 1500 hrs
6	Opening of Technical Bids	26 Aug 2026, 1600 hrs
7	Technical evaluation, yard assessment & QCBS technical scoring	27–29 Aug 2026
8	Qualified Bidders furnish the Price-Bid password in two parts to the two nominated officials; opening of Price Bids; QCBS ranking	31 Aug 2026
9	Selection of Execution Partner; execution of Pre-Bid Agreement	01–02 Sep 2026
10	MDL's bid submission to the Ministry of Defence (per RFP)	04 Sep 2026

Note: The schedule is compressed to align with MDL's bid submission to the Ministry of Defence on 04 September 2026. The dates are firm to that end; MDL may adjust intermediate dates and shall notify Bidders. Bidders are advised to execute the NDA and obtain the documentation without delay so as to prepare a complete offer by 26 August 2026.

12. GENERAL CONDITIONS

- 12.1 This Enquiry is an invitation to offer and is not an order, letter of intent or commitment. No binding obligation arises until a Pre-Bid Agreement is executed.
- 12.2 Selection and any engagement are contingent upon award of the MoD contract to MDL. The quantity entrusted follows MDL's determined role (L1/L2) and the Additional Quantity Option (Section 3.4).
- 12.3 MDL may accept or reject any or all offers, in whole or in part, modify or withdraw this Enquiry, waive minor deviations, and vary the criteria/process (with Functional-Director approval where required), without assigning reasons and without liability.
- 12.4 Bidders bear all costs of preparing and submitting offers; MDL reimburses nothing. Canvassing or false/misleading information invites disqualification and forfeiture of EMD.
- 12.5 Where MDL is unsuccessful in the RFP (Scenario 3), the Pre-Bid Agreement lapses without liability on either side, and the Execution Partner shall have no claim of any nature.

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- 12.6 Confidentiality (Section 7) and the Pre-Contract Integrity Pact apply throughout. Any breach may attract action including debarment, extending, in the case of a JV/Consortium, to all members.
- 12.7 The selected Bidder shall execute the Pre-Bid Agreement, the NDA and the Integrity Pact, and shall furnish the required Bank Guarantees, prior to MDL's bid submission to the MoD.
- 12.8 Conflict of interest: a Bidder shall not be associated, directly or indirectly, with any other bidder in the same MoD RFP, nor with any entity assisting MDL in this procurement.
- 12.9 Governed by the laws of India; the courts at Mumbai have jurisdiction; disputes shall be resolved by mutual discussion, failing which by arbitration under the Arbitration and Conciliation Act, 1996. Force majeure and all other terms shall be as per MDL's standard conditions on a back-to-back basis with the MoD RFP.

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ANNEXURE A

Form of Offer (Covering Letter — Part I, on the Bidder's letterhead)

To: General Manager (BD&C), Mazagon Dock Shipbuilders Limited, Mumbai – 400 010.

Sub: Offer against Pre-Bid Enquiry No. MDL/BD&C/NWJFAC/PBE/2026/_____ — Selection of an Execution Partner for 31 x NWJFAC.

1. With reference to the above Pre-Bid Enquiry, we submit our offer and confirm our interest in being considered for selection as MDL's Execution Partner on a back-to-back basis for the said Project.
2. We confirm that we have read and understood the Enquiry in its entirety, including the qualifying criteria at Section 5, the back-to-back terms at Section 4, and the commercial terms at Section 9, and that we accept them without deviation save as expressly listed in our Statement of Deviations.
3. We confirm that the information furnished in this offer and its annexures is true, complete and correct, and we accept that any misrepresentation shall render our offer liable to rejection and us liable to debarment.
4. We have quoted for every award scenario at Section 3.3, and accept that we shall be bound in respect of whichever scenario arises, including the Additional Quantity Option at Section 3.4.
5. We confirm that our offer shall remain valid for 270 days from the date of opening of Technical Bids, and that we shall extend the validity if so required to remain co-terminus with MDL's bid to the MoD.
6. We confirm our willingness to execute MDL's Non-Disclosure Agreement, Pre-Bid Agreement and Integrity Pact in the prescribed formats.
7. We enclose the Earnest Money Deposit of ₹10,00,000 by way of _____ / documentary proof of exemption per Section 8.4.
8. We have submitted our offer in physical (sealed) form and by e-mail; our Price Bid e-mail file is password-protected, and we undertake to furnish the password, on MDL's request after determination of the qualified Bidders, in two parts to the two officials nominated by MDL, per Section 8.2.

Signature & seal of the Bidder / Lead Member: _____ Name / Designation:

_____ Date: _____

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ANNEXURE B*Financial Capability (to be furnished for each member of a JV/Consortium)*

Sl	Parameter	FY 2022-23	FY 2023-24	FY 2024-25
1	Turnover from shipbuilding / marine construction (₹ Cr)			
2	Profit After Tax (₹ Cr)			
3	Net Worth (₹ Cr)			

Average Annual Turnover (last 3 FYs), ₹ Cr	(≥ ₹200 Cr required — Section 5.3(a))
Bank Solvency Certificate value, ₹ Cr	(≥ ₹100 Cr — Section 5.3(c))
Sanctioned credit limits / BG capacity, ₹ Cr	(≥ ₹250 Cr / ≥ ₹125 Cr — Section 5.3(d))
Credit rating (agency, rating, date)	(≥ BBB- where rated — Section 5.3(e))
Largest / relevant completed contracts (₹ Cr)	(Section 5.3(g))
Holding-company clubbing claimed? (Y/N; attach proof)	

Enclose: audited financials (3 years), CA net-worth certificate, Bank Solvency Certificate, credit-rating letter / bankers' confirmation.

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ANNEXURE C

Experience, Capacity & Disclosures

C-1 Vessels designed / built / delivered (last 10 years)

#	Vessel / type	LOA (m)	Displ. (t)	Propulsion	Customer / year
1					
2					
3					
4					
5					

C-2 Capacity for the Additional Quantity (Section 3.4)

Base-Quantity annual construction capacity (vessels/yr)	
Incremental capacity offered for the Additional Quantity	
Lead time to reach the incremental rate	
Investment / subcontracting on which the ramp depends	

C-3 Delivery-performance disclosure (last 7 years)

LD levied / contracts terminated for default	
Arbitration / litigation with Government customers	

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ANNEXURE D*Proven Design Particulars Sheet (Section 5.4(a) / Section 6) — ESSENTIAL*

Offered design / parent craft (name, type)	
Design ownership: owned / licensed / tie-up (details)	
In-service or trials-completed with (Navy / CG / CAPF / State Marine / foreign)	
LOA (m) / displacement (t)	
Propulsion (engines × power; waterjets)	
Demonstrated maximum speed (recorded sea-trial data)	
Hull / superstructure material route (DMR 249A / DMR 291A)	
Weapon-fit provision (30 mm NSG; 2×12.7 mm SRCG; EOFCS; loitering munition)	
Model-test / CFD report reference	
Classification Society & approval reference	
Delivery / in-service certificate reference	
Extent of conformity to Section 2 requirement	
If foreign-origin: ToT / IDDM / IP-vesting structuring (Section 6.2)	

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ANNEXURE E-1

Declarations (on the Bidder's / each member's letterhead)

1. We are not blacklisted, banned, suspended or debarred by the MoD, any Armed Force, any Defence PSU, or any Central/State Government department or PSU as on the date of this offer.
2. We are not a wilful defaulter; no account of ours is classified as NPA; and we are not subject to any pending or admitted proceeding under the IBC-2016, or under liquidation, winding-up or receivership.
3. We are compliant with Rule 144(xi) of the GFR-2017 (land-border) and hold the requisite registration where applicable.
4. We are not participating in the same MoD RFP as an independent bidder or as a partner/sub-contractor/consortium member/technology partner of any other bidder, and have no conflict of interest within Section 12.8.
5. We accept the back-to-back flow-down at Section 4 and the commercial terms at Section 9, and shall achieve the minimum 70% indigenous content for our scope.
6. We shall execute MDL's NDA, Pre-Bid Agreement and Integrity Pact, and (for a JV/Consortium) we accept joint and several liability for the whole scope.

Signature & seal: _____ Name / Designation: _____ Date: _____

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ANNEXURE E-2

Claim for Exemption from Earnest Money Deposit

1. We claim exemption from the Earnest Money Deposit in the category of _____, and enclose valid documentary proof as required by Section 8.4 and the MDL Purchase Manual.
2. We accept that, if the claimed exemption is found inadmissible, our offer may be treated as non-responsive.

Signature & seal: _____ Name / Designation: _____ Date: _____

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(A Government of India Undertaking — Ministry of Defence)

Business Development & Contracts Department

ANNEXURE F

Schedule of Prices (Price Bid) — Part II (separate sealed hard copy and password-protected e-mail file)

Submission of this Part II. The Price Bid shall be submitted both as a separate sealed hard copy and as a separate password-protected e-mail file (Section 8.2). The password shall not be submitted with the offer; on MDL's request after determination of the qualified Bidders, the Bidder shall furnish the password in two parts to the two officials nominated by MDL.

Instructions. Complete in full, in Indian Rupees, in figures and words where indicated, signed and stamped on every page. Where the Bidder is a JV/Consortium, sign as a single consolidated offer binding on all members; member-wise pricing is not accepted. Prices shall be firm and fixed, DDP at the designated naval stations, inclusive of all costs at Section 9.2; GST shown separately. No price information shall appear anywhere in Part I. Part A covers the Base Quantity; Part B the Additional Quantity (Section 3.4); Part C the L2 Scenario (Section 3.5). All Parts shall be completed.

PART A — SCENARIO 1: BASE QUANTITY (19 CRAFT) AND NON-RECURRING SCOPE

Sl	Description	Qty	Unit Rate (₹)	Amount (₹)
1	Basic, detailed and production design package, incl. model testing / CFD, class approval and design documentation; and support to MDL for transfer of the common basic design to L2	Lump sum		
2	Design licence fees and royalties, if any, for the full contract, warranty and product-support period	Lump sum		
3	Construction, outfitting, integration, harbour & sea trials, and class certification of NWJFAC (excluding delivery)	19 Nos		
4	DDP delivery to the designated naval stations — mainland	As applicable		
5	DDP delivery to the designated naval stations — island territories	As applicable		
6	Onboard / first-outfit spares per craft	19 sets		
7	Base & Depot spares (MRLS) as required under the RFP	Lump sum		
8	Special tools, test equipment and ground support equipment	Lump sum		
9	Technical documentation, publications and drawings	Lump sum		
10	Training of Buyer's personnel and training aids	Lump sum		
11	Warranty — 12 months per craft (if separately priced)	19 Nos		
12	Engineering Support Package (ESP) and product support — 20 years (10 years electronics), incl. spares and obsolescence management	Lump sum		
13	Any other item necessary for completion of the scope at Section 3 (specify)	—		

Sub-total (exclusive of GST)	
Goods and Services Tax (specify rate and HSN/SAC)	
TOTAL PRICE (inclusive of GST)	

Part A total in words (exclusive of GST):

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PART B — SCENARIO 1: ADDITIONAL QUANTITY OPTION (UP TO 12 CRAFT) — SECTION 3.4

Unit rates in Part B shall be identical to Part A. Non-recurring items shall be entered as NIL. Quantities are for the maximum Additional Quantity; the actual amount payable follows the number of craft ordered.

Sl	Description	Qty	Unit Rate (₹)	Amount (₹)
1	Design package and licence/royalties	—	NIL — non-recurring (Part A Sl 1 & 2)	
2	Construction, outfitting, trials & class certification — at Part A Sl 3 rate	Up to 12 Nos		
3	DDP delivery — at Part A Sl 4 & 5 rates	As applicable		
4	Onboard / first-outfit spares — at Part A Sl 6 rate	Up to 12 sets		
5	Warranty & product support — at Part A rates, extended to the Additional Quantity	As applicable		

PART C — SCENARIO 2: L2 TRANCHE (12 CRAFT) TO THE L1 COMMON BASIC DESIGN — SECTION 3.5

Construction to the L1 bidder's common basic design transferred to MDL. The construction unit rate shall not exceed the Part A rate by more than the margin at Section 9.3.1. Non-recurring design items shall be NIL (design is transferred under the RFP).

Sl	Description	Qty	Unit Rate (₹)	Amount (₹)
1	Design adaptation / production design to the transferred L1 common basic design	Lump sum		
2	Construction, outfitting, trials & class certification	12 Nos		
3	DDP delivery, spares, documentation, training, warranty & product support (as Part A, for 12 craft)	As applicable		

Signature & seal of the Bidder / Lead Member: _____ Name / Designation:

_____ Date: _____

MAZAGON DOCK SHIPBUILDERS LIMITED

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ANNEXURE H

Joint Venture / Consortium Agreement (Pro-forma) — where applicable

To be executed on stamp paper of appropriate value by all members and supported by board resolutions.

The Agreement shall record, at minimum:

- the members, their participating interests, and the designation of the Lead Member (an Indian shipyard holding not less than 51%);
- the allocation of scope among the members and the irrevocable Power of Attorney in favour of the Lead Member;
- the joint and several liability of all members to MDL for the whole of the scope, not open to qualification;
- the undertaking not to alter the composition or withdraw any member without MDL's prior written consent; and
- that the Agreement remains in force until expiry of all obligations under the engagement.

Executed by the members: _____

_____ Date: _____