



MAZAGON DOCK SHIPBUILDERS LIMITED

(Formerly known as Mazagon Dock Ltd.)

CIN: U35100M

H1934GOI002079

(A Government of India Undertaking)

Dockyard Road, Mazgaon, Mumbai 400010. India.

Certified – ISO 9001:2008 for Shipbuilding Division

Website: www.mazagondock.in

EXPRESSION OF INTEREST (EOI)

Department : **Planning Additional Project – East Yard**
E-mail ID : atulkverma@mazdock.com/dsharma@mazdock.com
Phone no. : **022 - 23763596**
Fax : **022 - 23724932**

EOI no. : **EY/PLG/AP/MTE/2020/01**
EOI date : **04 Nov 2020**
EOI closing date & time : **10 Nov 2020, 17:00hrs**

INVITATION FOR EXPRESSION OF INTEREST (EOI)

INDIGENOUS DEVELOPMENT OF EFFECTORS FOR ANTI TORPEDO COUNTERMEASURE SYSTEM (5" MOBILE TARGET EMULATOR)

1. Introduction

- a) Mazagon Dock Shipbuilders Limited (MDL) is a premier Shipbuilding Yard in India, located in Mumbai, under the Administrative control of Department of Defence Production, Ministry of Defence, Government of India.
- b) MDL is looking forward to collaborate with firms, which are Original Equipment Manufacturer (OEM) & technically competent and have proven track record of undertaking Development and production of Effectors for Anti-Torpedo Counter Measure System (5" Mobile Target Emulator (MTE)) or Technology provider or manufacturer having tie-up/ MoU with Technology provider.
- c) MTE will be constructed on work share basis with the utilization of each other's facilities, resources and competencies after finalizing an MOU between MDL and the prospective firm.
- d) Design and Development of MTE shall be compatible with the overall operation of the Submarine Decoy System C303/S.

LETTER OF INVITATION

Mazagon Dock Shipbuilders Limited (MDL) seeks response from companies meeting the requirements of this EoI and are willing to be associated with MDL through a Collaboration on long term basis for Development of Mobile Target Emulator.

The participating firm should be an OEM

or

Technology provider

or

Manufacturer having MoUs/ tie-up agreement with technology provider.

The detailed terms and conditions and other definitive documents of collaboration shall be mutually agreed upon.

There may be an MOU/ Non-Disclosure Agreement (NDA)/ Technology Transfer Agreement/ Consortium Agreement with the selected firm.

2 **Pre-Qualification Criteria**

Bidder shall Submit

a) **Technical Qualification: -**

The bidder shall submit the following as a part of technical qualification.

- i. Bidders Company Profile.
- ii. List of infrastructure/ equipment's held by them along with details of their manufacturing facilities, if applicable.
- iii. Details and personnel (Project Management Team) with designation, qualification and experience to determine their capabilities.
- iv. Bidder to submit relevant documents for the similar project / work performed during last 03 years.
- v. Bidder to submit a declaration on its letter head stating that company/consortium and foreign technology partner is not under any litigation and under any notice of ineligibility issued by Govt. of India/State Govt./Public Sector Undertakings/ any other country etc. such information not disclosed but revealed at a later stage would render the company/ consortium ineligible.
- vi. ISO 9001:2005 or higher certificate

b) **Commercial Qualification: -** The bidder shall submit the following as a part of commercial qualification.

Bidders Registration Certificates as: -

- i. Shop & Establishment registration certificate, if applicable.
- ii. Factory License, if applicable.
- iii. Certificate of Incorporation / Partnership deed as applicable.
- iv. Registration certificate from local bodies for conducting business, if applicable.

c) **Financial Qualification: -**

- i. Shall have Avg Annual turnover of ***Rs. 10 Lakhs (min)*** during the last three years ending as on 31 Mar 2020 to participate in this EOI. However, waiver can be given to start-ups having valid certificate.
- ii. The Bidder shall enclose with its Proposal as per **Annexure-1**, certificate issued by Chartered Accountant with their seal and signature, stating the firms net worth & turnover during the past three years.

3. **Instruction to Bidders Responding to EOI: -**

- a) MDL reserves the right to modify, expand, restrict, scrap this proposal or reject any Expression of Interest without assigning any reason thereof.

- b) MDL reserves the right to make inquiries with any of the clients listed by the bidders in their previous experience record. Further MDL may ask the firm to make presentation to understand the capability of the firm w.r.t project planning, capability, experience, approach methodology etc.
- c) The interested parties may visit MDL facilities at Mumbai and Nhava to assess the workplace and get first-hand information regarding the infrastructure.
- d) It may be noted that MDL will not reimburse any cost incurred by the bidders towards the preparation and submission of the EOI.
- e) The proposal and all associated correspondence shall be in English.
- f) MDL reserves the right to visit the work facility of bidders to verify the adequacy of specialized work being undertaken vis a vis the infrastructure available. In the absence of adequate infrastructure facilities, the offer submitted is liable for rejection and hence will not be considered for prequalification.

4. Bid Rejection Criteria:-

MDL may at its sole discretion and at any time during the evaluation of proposal, disqualify any bidder, if they have:

- a) Bids received after due date.
- b) Bidder's failure to furnish sufficient or complete details for evaluation of the bids within the given period.
- c) Incomplete / misleading / false / ambiguous in the proof of eligibility requirements.
- d) Failed to produce timely clarifications related thereto, when sought.
- e) Bids not meeting qualification criteria mentioned at Para 2 above.
- f) Declared ineligible by the Government of India / State govt. / Public sector undertaking.
- g) Bids with technical requirements and or terms not acceptable to MDL.
- h) Information relating to the evaluation, clarification and recommendation for pre-qualification shall not be disclosed to bidders or any other persons not officially concerned with such process until the pre-qualification process is completed. Any effort by the bidder to influence MDL prequalification process may result in rejection of his EOI.

5. **Submission of Proposal Against Expression of Interest: -**

- a. Proposal (Original + one soft copy) super-scribing the enquiry number, enquiry subject, last date for receipt of EOI and shall be addressed to 'Chief Manager (Planning-East Yard), Mazagon Dock Shipbuilders Limited, Dockyard road, Mumbai400010', with all credentials mentioned above.

- b. The contact point for any clarification / correspondence at MDL, Mumbai is:

Sanjay K Singh
AGM (PIg-EY)

Contact No- 022-23763591

Atul Kr. Verma/ Deepak Sharma
CM(PIg-EY)

Contact no- 022-23763596

Annexure-1
FORMAT FOR FINANCIAL CAPABILITY

Sl. No.	Last three Financial Year	Annual Turnover	Profit after Tax(PAT)	Networth as at the end of the financial year
1				
2				
3				

To be signed by the Authorized Signatory of the Applicant with Name, Designation, seal and date.

Certificate from Chartered Accountant:

This is to certify that _____ (name of the Applicant) has received the payments shown above against the respective years and that the net worth is as computed.

Name of the Authorized Signatory representing Auditing firm: Designation:
Name of firm (Chartered Accountant): Signature of the Authorized Signatory: Seal of Audit firm.