

Sub: Integrated Facility Management Service in MDL Factory & Residential Premises.

MDL Tender No : 1900000176 dated 11.12.2023.

MDL's CLARIFICATIONS/ RESPONSE TO BIDDER'S QUERIES

S. No	Bidder's Queries	MDL Response/ Clarifications
1	Please refer the tender Page No. 22 - Clause No. 21 - sub clause 21.6 - wherein you have mentioned regarding escalation of rates after 12 months. No escalation will be given for initial period of 12 months. Please clarify, minimum wages considered while preparing the tender estimate cost? In the running contract; the escalation was given from the closing date of the tender. After award of the new Proposed Contract there will be two to three revision in minimum wages upto initial period of 12 months. Whereas, You may have considered the minimum wages of current period i.e. date of issue of the tender. Therefore, there shall be drastic increase in the minimum wages for the initial period of 12 months. Thus, the offered rates will not be workable; As, you are not revising the rates during the initial period of 12 months.	1. The estimated rates in tender BOQ are approved by MDL competent authorities. 2. As per TEF Clause No. 28.2, the quoted rates shall not be less than the minimum wage fixed/ notified by the State Government – where service is performed and shall include all statutory obligations. 3. As per TEF Clause No. 5.1.2.(d), Bidders after considering the estimated rates of individual items in the BOQ and the total estimated value shall quote their overall percentage at par, below or above the estimated rates. 4. Escalation clause shall prevail as per Tender conditions.
2	Please refer Price Bid- East yard for mandays rates, which is quite less than mandays rates given in South Yard / North Yard / Alcock Yard / Residential area price bid. Please clarify, which basic minimum wages, you have considering while preparing estimate for East Yard mandays rate? For the same work, same contract there are two different mandays rates are given in price bid for NY/SY/Alcock and East Yard.	
3	The offered rates in price bid are quite less than the actual expenses to be incurred against wages and statutory payment. Thus the offered rates are not workable to meet the total expenses payable i.e. wages and statutory payment. Kindly clarify the same.	
4	Please refer the price bid offered rates for Highly skilled worker for i.e. mason/kadiya rate are not workable, please clarify.	
5	Please refer Offered Price Bid rates for various items are different in price format for SY/NY/ALCOCK and East Yard. Please clarify.	
6	Kindly consider the actual minimum wages payable including statutory payment for Unskilled, Skilled and Highly Skilled labours for offering the rates (for the housekeeper, gardener, liftmen, pump operator, mason/kadiya) to enable us to submit our Best, reasonable and workable rates for the above job contract to avoid any further shortfall in minimum wages payable to the concerned workers time to time during the tenure of the contract. The Escalation Clause also to be revised due to the drastic changes during the initial period of 12 months. In the existing contract, the escalation clause is applicable from the date of closing of the tender which may please be consider in the above referred contract also to avoid the non-compliance of the Minimum wages Act, and Contract labour Act, 1972	
7	It is requested to please provide clarification regarding the Startup exemption from the prior turnover and prior experience as per te clause 7.6 on page 13 of 127 where in it is intimated that exemption will be granted only for the services indentified and displayed on MDL website under Startup-Icon. We are unable to locate such information on the MDL website. Clarification on this clause will be helpful for us to participate accordingly.	1. Start-Up icon is displayed on MDL website www.mazagondock.in -> Quick Links -> Government Initiatives -> Start-Up India. 2. Bidders shall refer Corrigendum-I.
8	Further, in case Startup exemption is not provided from prior turnover and prior experience than at least bidding in the form of consortium shall be provided for Startups as we are already empanelled with several PSUs such as Indian Oil Corporation Limited as one of the Integrated Facility Mangement Services Providers with 8 other empanelled big bidders on Pan-India basis.	
9	It is our humble request to allow Startups like us who are already serving the Ministry of Defence with pride to allow participation in the above-mentioned tender.	