

#### MAZAGON DOCK SHIPBUILDERS LIMITED

(Formerly known as Mazagon Dock Ltd.)

## CIN: U35100MH1934GOI002079

(A Government of India Undertaking) Dockyard Road, Mazgaon, Mumbai 400010. India. ISO 9001:2015 Certified

Website: www.mazagondock.in

## **EXPRESSION OF INTEREST (EOI)**

Department : Additional Project Planning- East Yard

E-mail ID :abpatil@mazdock.com/

hrathod@mazdock.com

Phone no. : 022 - 23763596 Fax : 022 - 23724932

EOI no. : EY/PLG/AP/GEN/313-F/2024/OS/01

EOI date :02.02.2024

EOI closing date & time :09.02.2024: 17:00 Hrs

# **Expression of Interest (EoI)**

To invite response from Firms for submitting proposal on NC-NC basis in the area of fabrication of Jackets, piles, Main Decks & Heli decks along with MDL

#### LETTER OF INVITATION

Mazagon Dock Shipbuilders Limited (MDL) seeks response from firms having fabrication capacity of min 10 Tons per day and are willing to submit a proposal for Fabricating and Installation of wellhead platforms in offshore projects for MDL along with MDL.

MDL is extensively working in the field of Offshore and presently executing order of ONGC. MDL is emphasising to become Pioneers in offshore business like MDL used to be 20 years before. Hence, to work on all option to develop a self-sustainable business, MDL is looking for firms to have discussions on greenfield projects like construction and installation of Well head platforms in coming 1-2 years by domestic and international clients.

Hence, all reputed firms are hereby invited to submit their response to this EoI,who are interested in collaborating/partnership/subcontract with MDL in the field of offshore / heavy engineering fabrication activities. Firms with relevant experience / qualification in the field of heavy engineering shall submit their interest along with detailed proposed model / plan for execution of offshore fabrication work ,where MDL & firms can adopt collaborative approach to meet future business requirements in the field of Offshore.

Present EoI is not for the shortlisting/ selection of firms, it is only for collecting willingness and ideas/ knowledge sharing to execute future massive orders in a collaborations and to establish a synergy between MDL and other reputed firm participating in this EoI.

Proposal shall consist of spare capacity available with the firm, infrastructure available to carryout heavy engineering fabrication activities, details of similar works carried out in past, company profile and plan to carryout fabrication jobs.

#### SCHEDULE OF EOI PROCESS & CONTACT DETAILS

#### A. SCHEDULE OF EoI PROCESS

The schedule of activities during the EoI Process shall be as follows -

Sl.	Description	Date
No.		
1	Issue of EoI document	02.02.2024
3	Last date of Submission of EoI response	09.02.2024: 17:00 Hrs

## **B. CONTACT DETAILS:**

## Submission of proposal:

Proposal (**Original + one soft copy**) super scribing the enquiry number, enquiry subject, last date for receipt of EOI and shall be addressed to

Mr. Hemant Rathod, DGM/HOS (Additional Projects-Planning EY) Mazagon Dock Shipbuilders Limited, Dockyard road, Mumbai 400010

E-Mail: hrathod@mazdock.com

## All the correspondences shall be addressed to the following:

i) Mr. Hemant Rathod DGM/HOS (Additional Projects-Planning EY)

E-Mail: hrathod@mazdock.com

ii) Mr. Ananda PatilCM (Additional Project-Planning EY)

E-Mail: abpatil@mazdock.com

#### DETAILS OF EXPRESSION OF INTEREST (EoI)

#### 3.1. ABOUT MDL

Mazagon Dock Shipbuilders Limited (MDL) is a leading submarine and shipbuilding company in the country with a Miniratna Category-1. The company was taken over by the Government of India and established as a Public Sector Undertaking under the Ministry of Defence in 1960. Over the last six decades, MDL has delivered over 250 warships/submarines/ platforms to various customers in India and abroad. Out of these 30 major warships/submarines have been delivered to the Indian Navy. The diversified platforms delivered to various customers range from Destroyers, Stealth Frigates, Submarines, Missile Boats, Corvettes, Offshore Patrol Vessels, Multipurpose Support Vessels, Offshore Supply Vessels, Dredgers, Tugs and Cargo-Cum-Passenger Vessels, Offshore Platforms.

## 3.2. Technical Requirement

#### 3.2.1. **AIM**

The main aim of this is EoI is to invite firms who are interested to participate in the knowledge sharing, planning & submitting a proposal to MDL on NC-NC basis for manufacturing of offshore platforms detailed at para 3.2.2 along with MDL.

#### 3.2.2. ABOUT AREA OF COLLABORATION

MDL invites Indian firm to submit proposal for Fabrciation of Well head platforms along with MDL in following areas.

- (i) Offshore Oil and Gas Works-
  - (a) Fabrication of structures Jacket, Piles, Heli Decks & Topside (Main Decks)

## 3.3. SCOPE OF ASSOCIATION:

- 3.3.1 MDL is seeking response from companies willing to collaborate with MDL for manufacturing of jackets, piles, Heli Decks & Topside (Main decks) of Wellhead platforms in collaboration with MDL, in order to establish a sustainable business.
- 3.3.2. This EoI invites firms to submit proposal to MDL in accordance with para 3.2.1.

#### 3.4 INSTRUCTIONS

- 3.4.1 Language: All correspondences and documents related to the EoI response shall be in English language only.
- 3.4.2 The participating firm shall abide by the terms & conditions, as applicable, of the EoI.
- 3.4.3 All pages of the EoI shall be duly signed by the authorised signatory.
- 3.4.4 Multiple proposals from the same participating firm should not be submitted.
- 3.4.5 MDL at their discretion shall inspect the participating firm works/office/reference site premises for the purpose of evaluation, as deemed necessary. MDL decision in this regard shall be final.

3.4.6 Any participating firm which has been debarred/blacklisted by Central/State Governments or by any entity controlled by Central/State Governments from participating in any of their project, as on date of submission of EoI, shall not be eligible to submit the EoI.

## 3.5 Documents to be submitted along with EoI\*

Submission of EoI: - List of documents to be submitted as part of EoI: Participating firm should submit following documents along with their Proposal.

Sl.	Document Description	Filled in Formats to be Submitted with Proposal
1.	Covering Letter	Annexure 1 along with Annexure 2
2.	Proposal to fabricate structures like Jackets / Piles/ Main Decks / Heli Decks along with  (a) Company Profile (b) Spare capacity available with the firm, (c) Suitable infrastructure available to carryout fabrication activities, (d) Details of similar works viz Heavy Engg, Offshore works etc carried out in past, (e) Plan to carryout fabrication jobs. (f) Fabrication capacity of the firm per year & per month (in Ton) along with documentary evidence for the same. (g) Plan to establish fabrication capacity.	
3	Willingness to work in MDL Premises (Yes /No)	
4	Willingness to carry out the work at Vendors own premises (Yes / No) or with collaboration	

# Format for Covering Letter [On the Letterhead of the Participating firm]

To,

Mr. S K Singh, AGM (PLG-EY) Mazagon Dock Shipbuilders Limited (MDL), Mumbai-400010, India. Contact No- 022-23763591, E-Mail: sanjaysingh@mazdock.com

## **Ref: Submission of Expression of Interest (EoI)**

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We would like to associate with MDL for following offshore related works and submit our proposal in this regard. We understand that you are not bound to accept the EoI.

Sr. No.	Area of Collaboration	Interested Areas of Collaboration (Firm to tick)
1	Offshore Oil and Gas Works - Fabrication of structures	
1.1	Jacket	
1.2	Piles	
1.3	Decks.	
1.4		
	Heli Decks	
1.5	Other Heavy fabrication work related to offshore	
2	Willingness to work in MDL Premises	
3	Willingness to carry out the work at Vendors own premises	

I am enclosing the Expression of Interest with the details as per the requirements of the EoI document, for your evaluation.

I hereby declare that the details furnished in this EoI proposal are true and correct to the best of my knowledge and belief. In case any of the information is found to be false or untrue or misleading or misrepresenting, I am aware that I will be held liable for it and MDL is free to take any legal / commercial action not limited to barring / blacklisting.

We hereby declare that we are not under a declaration of ineligibility / blacklisting /debarring from doing business issued by Govt. of India / State govt. / Public Sector Undertakings etc.

Yours faithfully, (Signature & Seal of Authorised Signatory) Name & Designation : Date:

## General Information to be submitted by Applicant along with cover letter

1.	Name of the Company/ Companies (if consortium):
2.	Legal status of the Company(ies):
3.	Brief description of the Company(ies) including details of its business groups/subsidiaries/ affiliates:
4.	Date of Incorporation:
5.	Date of Commencement of Business:
6.	Full address including Telephone nos. / Fax nos.:
	Registered Office:
	Head Office:
	Address for communication:
	Contact Details:
	Office Address in India, if any:
7.	Documents enclosed:
	a.
	b.
	Signature & Seal: Authorised Signatory of the Party